

December 1, 2010

To all registered teams and teams planning to participate

RE: Associated Schools of Construction - Student Competition
Open Problem Statement - Leadership in Energy and Environmental Design (LEED)
Request for Prequalification Statement – Due January 14, 2010

Congratulations! Your Team has been selected to participate in the selection process for the Sustainability Consultant and Manager for a healthcare facility in the Pacific Northwest. Skanska USA Building, Inc. is representing the Owner of this project during the selection of this firm.

The selection committee requires a response in two parts to complete the competition. The first part is an initial Prequalification Statement, which is required in response to this request.

Prequalification Statement (5 Points)

The response to the request, the Prequalification Statement shall be based on actual resumes and experiences of the individuals on the project team. The prequalification shall include, at the minimum, the following information:

- ✓ Cover letter and introduction
- ✓ Main contact person and email address for all electronic correspondence, notifications and other instructions. Note: it is anticipated that some instructions will be provided over the holiday break.
- ✓ List of your team members. Include their proposed title and role on the competition team, LEED accreditation and training, and each individual's information in form of a résumé
- ✓ List your team's green achievements, applicable work or school experience, and any other sustainable awards of note
- ✓ Provide your team's approach to the solution of the problem statements to be provided and the value that each member of your team brings to overall project

Problem Statement Solution and Oral Presentation (95 Points)

The second part of the Project Statement will be provided at the Sparks competition location. Following attendance at the pre-proposal problem statement meeting, the Problem Statement will be issued and will require all proposal teams to be versed in the following:

1. LEED-NC version 2.2 and LEED-NC 2009

2. Development and implementation of the LEED Scorecard
3. General understanding of the construction documents
4. Cost and calculation of site selection, water efficiency and energy and atmosphere credits
5. Cost estimating, life cycle costing, analysis and comparison of various alternate compliance methods
6. Development and approval of innovation credits
7. Other related subjects and scopes pertaining to larger issues of Sustainability

Format Requirements – Prequalification Statement

In keeping with sustainable practices, all proposers will provide an electronic submission of the Prequalification Statement. Email attachments are the only acceptable means of submission materials. All electronic submissions must be in the form of a PDF, MS Imaging file, JPG, TIF or other electronic format. PDF is the preferred file format for submission.

The following proposal format must be adhered to:

1. 12-point Times New Roman font
2. 1-1/4" border around all documents, left justified
3. All text single spaced
4. Maximum submission of 20 pages, including cover letter, resumes, schedules or other documentation necessary to support your submission.

General Requirements

All Teams must come prepared to the Problem Statement event with the following materials in order to complete a first rate submission:

- LEED-NC Version 2.2 and LEED (2009) Green Building Design and Construction Reference Guides or online equivalent
- Means Construction Cost Data, current edition
- Financial analysis software or calculator
- Any other materials the team deems necessary to finish their submission (i.e. computers, scanners, wireless access equipment etc.)
- Means Green Building: Cost Planning and Cost Estimating Reference Manual current edition (recommended; not required)
- Membership authorization to www.USGBC.org to provide access to CIR's and other reference materials (recommended; not required).

Teams will be provided with the project-specific materials necessary to complete their problem responses at the competition location.



In preparation for the competition, the selection committee requests that your team submit the Prequalification Statement detailed above **by January 14, 2010**, 2 pm Pacific Standard Time to ASC2010@skanska.com. It is important to note that this statement is considered part of your overall selection criteria and is a part of the scoring for the Problem Statement. Failure to submit this Prequalification ***will not*** disqualify your team from further participation.

Skanska looks forward to your response on January 14, and the competition in February 2010.

Sincerely,
SKANSKA USA BUILDING

Daniel Haas
Preconstruction Manager