

September 21, 2015

### **Scope and Manner of Work**

We are the leading Southern California provider that offers the painting and construction industry with environmentally safe, sealed, and water tight containers and totes. The containers provided not only meet all state and federal EPA requirements, but also all the disposable concrete, asphalt, slurry, paint washout, and contaminated waste water are 100% recycled.

Once your order has been placed, and the confirmation email has been returned via email, dispatch will then schedule accordingly depending on distance or time requested. Once arriving at your job site, our driver will present himself and coordinate a safe location and placement of the container with your staff.

As your job begins and notice the container is full, or nearly full, your authorized representative(s) at that time can call anyone of our sales reps or office personnel requesting service. Upon calling, your staff should be asking:

1. "I will be needing a pickup and replacement (swap or exchanged) "
2. "I will need the excess water removed (pump only)"
3. "I would like the container relocated" (moved, relocated)"
4. "I would like a pickup or final pickup"

Our roll-off trucks are equipped with a 300 gallon vacuum tank (equivalent to no more than 4 inches ) that can pump any standing water the container might have, with the exception of concrete slurry. In order to accommodate your staff, pour schedule, and to reduce congestion of trucks on your site, we found that requesting service at least 24 hours in advance makes everything run so much smoother.

At any time you find that your container needs to be serviced, please do not hesitate to call and explain to us what it is that we can do for you. Our staff can answer any questions that you might be unsure of, because we want you to benefit by using your container to its capacity.

## **Green Building**

Going thru the Green Building Process can be tedious, that's why at no extra charge to you, we will track and summarize all recycled material thru a spreadsheet. From the beginning to the completion of your project (or if multiple projects begin consecutively), and before the start of any project, please advise your sales rep to categorized as a "Green Job" as they will be entered into our database being project specific.

Since any and all concrete, demo, asphalt, etc... in the concrete washout container is 100 % recycled, all tonnage recycled from your container will be documented per site and on a per container basic. Once your project has reached the "completed status", and assuring all Green Guidelines have been followed, we will send all documentation for your sub middle to show compliance and categorize your company as being "Green".

## **Container Sizes and Capacities**

- The RAMP container is a 5.5 yard container that measures 12' (L) (20' L with folding ramps extended) x 8' (W) x 2' (H) rear and 14" (H) front and are mainly utilized to accommodate a boom pump on site. Even though the container has a tapered front side, its capacity is between 500 to 750 yards of mud poured / washout.
- The RAMPLESS container is a 6 yard container that measures 12' (L) x 8' (W) x 2' (H). Will be used by most for larger pours, and with multiple containers on site. The rampless containers capacity will also hold between 500 to 750 yards of mud poured / washout.
- The MINI BIN is a 1.5 yard container that measures 4' (L) x 4' (W) x 29' (H). Mostly used for very small pours, but have gotten very popular because its forklift mobile.

(This number of washouts is based on manufacture specs but can vary on the amount of water used, mud consistency, as well as other factors on site)

## **Pricing and Terms**

Anytime your company begins a project, an inner office profile sheet will be sent out explaining and itemizing service costs. If questions arise, any sale representative can be called at any time for explanation or for any concerns you might have. All services performed will be billed individually, and for your convenience, they will also be prepared weekly and is based upon actual usage for the week preceding the billing date. Billing will be considered net 30, but can also extend terms in order to accommodate your needs.

At the time our profile sheet is sent out, you will also be receiving a credit application. Please provide a current billing address so invoices are entered and paid on a timely manner. ACH deposits, wire transfer, or credit cards are also accepted for you convenience.

We understand that privacy and identity theft is everyone’s concern, but we ask that a credit card be kept on file as a security deposit. Any credit card on file will NOT be charged. The only reason a credit card will be charged (and to protect ourselves) is in the event an account goes 60 days past due and constant attempts have been taken.

<b>Concrete Washout Pricing Information for the Cal Baptist University Events Center</b>	
<ul style="list-style-type: none"> <li>Drop or Swap or Pick up of concrete washout container (includes pump out of 4 inches or less (300 gal) of water (excluding slurry) at time of swap or pick up)</li> </ul>	<b>\$300.00</b> When only one container ordered
<ul style="list-style-type: none"> <li>Drop or Swap or Pick up of concrete washout container (includes pump out of 4 inches or less (300 gal) of water (excluding slurry) at time of swap or pick up)</li> </ul>	<b>\$250.00</b> When two or more containers ordered at the same time
<ul style="list-style-type: none"> <li>Drop or Swap or Pick up of MINI BIN or PAINT TOTE –  (Minimum of two mini bins at the same time)</li> </ul>	<b>\$200.00</b>
<ul style="list-style-type: none"> <li>Pump out of SLURRY</li> </ul>	<b>\$675.00</b>
<ul style="list-style-type: none"> <li>Pump out of Paint tote / Mini Bin of SLURRY</li> </ul>	<b>\$375.00</b>
<ul style="list-style-type: none"> <li>Pump out only of concrete washout container (only needed when containing more than 4 inches (300 gal) of water)</li> </ul>	<b>\$250.00</b>
<ul style="list-style-type: none"> <li>Relocate of concrete washout container (waived if roll off truck is on site for another service / same company)</li> </ul>	<b>\$250.00</b>
<ul style="list-style-type: none"> <li>Environmental Service Fee per truck excluding Drops and Relocates</li> </ul>	<b>\$25.00</b>
<ul style="list-style-type: none"> <li>Trash/Dead Run/Same Day/Nights/Weekends Service Fee</li> </ul>	<b>\$250.00</b>
<ul style="list-style-type: none"> <li>Stand By Time: after 15 Minutes it is \$25.00 for every 15 minutes</li> </ul>	<b>\$25.00</b>
<ul style="list-style-type: none"> <li>Monthly Rental Per Bin</li> </ul>	<b>\$50.00</b>
<ul style="list-style-type: none"> <li>Fuel Surcharge per mile one way from our yard in Bloomington, CA to your project</li> </ul>	<b>\$1.25</b>

***\*Please note that the above pricing is for a RAMPLESS container. If a RAMP is needed you will be charged an additional \$75.00.***

**ABOVE PRICING WILL BE HONORED FOR 60 DAYS FROM THE TIME OR DATE SHOWN**

### **Getting Started**

Getting your job started and scheduled is easy. Once pricing has been looked over and you give a verbal, or email approval, a customer profile sheet and credit application will be sent out.

**Please note that it is in our policy to have a profile sheet signed and approved anytime a customer begins a new project with us in respect to new customers.**

Again we appreciate your interest and look forward to serving you as a customer. Please do not hesitate to call with any questions or concerns. References are available upon request.