



January 7, 2013

General Construction Inc.  
3100 Van Ness  
San Francisco, CA 94117

Phone: 415-587-2121  
Email: BobS@genconst.com

Attention: Bob Smith

RE: **SPKR**  
**San Francisco, CA**

Subject: Change Order Request #003  
Card Readers at Stairwells

Bob,

We are pleased to submit our proposal to provide power and rough-in for the added card readers at the stairwells

<b>CEI COR 003</b>	<b>\$1,098</b>
Schedule Extension:	None
Acceleration/Overtime Costs:	None Included
Work Authorization:	Price Only

**Notes and Clarifications:**

1. CEI was asked to provide pricing for power and rough-in to added card readers at the stairwells. The scope of work is listed below:
  - Rough-in for (2) card reader locations.
  - MC Cable to outlets from distribution.
2. CEI has proceeded with pricing this change only. If authorized please provide email notification of approval to proceed with work by 2/8/14.
3. This Bulletin/change order pricing is provided based on a sequential flow of work. CEI will provide separate pricing for overtime, shift work or acceleration costs, if required.
4. Cupertino Electric, Inc. reserves its right to claim separately at a later date for additional costs and time extension incurred due to delay, disruption and/or other impacts caused in whole or part by the changed work reflected herein; including the cumulative impact of change orders and their effects on productivity, trade stacking, acceleration and delay.

Thank you for this opportunity to be of service to you. Should you have any questions, or require additional information, please contact me at 415/970-2323 in our San Francisco office.

Sincerely,  
Cupertino Electric, Inc., San Francisco

Nancy Drew  
Project Manager  
(M) 415.970.1245  
(D) 415.970.2323  
(E) Nancy\_Drew@cei.com

**\*\* PROJECT NOTES \*\***

CEI COR #003  
ADD CARD READERS AT STAIRWELLS  
LABOR LEVEL: COLUMN 3  
LOCAL: 006  
DATE: 1/6/14

	Final Pricing	Value (\$)	Pct (%)	Alarm
	Database Material (Extension)	94.44		
	Material Tax	8.26	8.750	
	Material Total	102.70		
	Direct Labor	830.83		
	Labor Total	830.83		
	General Expenses	17.50		
	Total Cost	951.03		
	Database Material Overhead			
	Labor Overhead			
	Adjustment Overhead	95.10	10.000	
	Total Overhead	95.10	10.000	
	Database Material Markup			
	Labor Markup			
	Adjustment Markup	52.31	5.000	
	Total Markup	52.31	5.000	
	Selling Price	1,098.44		
	Final Price	1,098.44		

	Labor Type	Crew	Hours	Rate \$	SubTotal	Brdn %	Brdn Tot.	Total	Full Rate
1	FOREMAN	1.00	2.19	64.04	140.25	70.000	98.18	238.43	108.87
2	JOURNEYMAN	2.00	4.37	56.92	248.74	70.000	174.12	422.86	96.76
3	APPRENTICE	1.00	2.19	45.54	99.73	70.000	69.81	169.54	77.42
	Totals	4.00	8.75	55.85	488.72	70.001	342.11	830.83	94.95

	General Expenses	Alarm	Quantity	Field	Duration	Cost/Unit	Total Cost	Total	Notes
11	SMALL TOOLS	Off	8.75	DirLb Hours		2.00	17.50	17.50	
	Totals						17.50	17.50	

	Description	Quantity	Trade Price	Unit	Net Cost	Total Material	Labor	Unit	Total Hours	Material Cor	Labor Condi
1	3/4" EMT	10	158.39	C	63.36	6.34	7.50	C	0.75	Normal	Normal
2	3/4" EMT STL SS CONN	2	260.08	C	104.03	2.08	15.00	C	0.30	Normal	Normal
3	3/4" EMT 1-H STEEL STRAP	4	91.51	C	36.60	1.46	6.00	C	0.24	Normal	Normal
4	#12/2C+G MC CABLE STL ARMR	110	861.00	M	602.70	66.30	52.50	M	5.78	Normal	Normal
5	1/2 MC CONNECTOR	4	1.59	E	0.95	3.80	6.00	C	0.24	Normal	Normal
6	3/8 1H FLEX STRA	20	0.27	E	0.16	3.20	0.00	C	0.00	Normal	No Labor
7	#8x 1/2" S-TAP SCREW F/H	12	5.00	C	4.50	0.54	0.00	C	0.00	Normal	No Labor
8	4 SQUARE BRACKET BOX	2	7.12	E	3.56	7.12	40.00	C	0.80	Normal	Normal
9	4 SQ 5/8 SWITCH RING	2	3.36	E	1.68	3.36	25.00	C	0.50	Normal	Normal
10	PULLSTRING-GREENLEE 430	24	10.00	M	10.00	0.24	5.50	M	0.13	Normal	Normal
11	SECURITY ASSEMBLY	2	0.00	E	0.00	0.00	0.00	E	0.00	No Cost	No Labor
	Totals	192				94.44			8.74		

	Price Summary	Value	%	Alarm
	Database Material	94.44	8.598	
	Material Tax	8.26	0.752	
	Material Total	102.70	9.350	
	Direct Labor	488.72	44.492	
	Direct Labor Burden & Fringes	342.11	31.145	
	Labor Total	830.83	75.637	
	General Expenses	17.50	1.593	
	Prime Cost	951.03	86.580	
	Total Overhead	95.10	8.658	
	Net Cost	1,046.13	95.238	
	Total Profit	52.31	4.762	
	Selling Price	1,098.44	100.000	
	Final Price	1,098.44	100.000	
	Labor Risk Ratio %	6.2961		
	Total Labor Hours	8.75		
	Average Labor Cost Per Hour	94.95		
	General Expenses Per Hour	2.0000		