

CUSTOMER INFORMATION: Charlotte Brown Murray Co CBrown@murraycompany.com		SALES REP: Leah Goody Leah@hookemandsetem.com QUOTE No. 823725		BILLING ADDRESS: 800 Rigit Drive Heavy, CA 54321	
Pleased to provide the proposal to preform the scope of work itemized below.					
SCOPE 1: RECEIVE, STORE, and HAUL TO JOBSITE					
Heat Pumps (QTY 4)				\$7,500.00 (Outdoor storage) \$9,500.00 (Indoor storage)	
Scope 1 Clarifications:					
		A.	Storage quoted for 1,000 SqFt for 30 day duration.		
		B.	Add \$2,000 for additional 30 days of outdoor storage. Add \$4,000 for additional 30 days of indoor storage. Actual charges to be prorated.		
		C.	Add \$2 / SqFt for additional outdoor storage space. Add \$4 / SqFt for additional indoor storage space.		
		D.	Haul to jobsite is at customer's discretion on an as-needed basis.		
SCOPE 2: SUPPLY CRANE AND OPERATOR TO HOIST AND SET PIPE AND EQUIPMENT					
Crane with Operator (per mobilization)				\$20,000.00	
Standby Rate (no operator, crane on site but not in use, per week)				\$3,000.00	
Rigging Crew (2 man), per 8 hour day				\$2,500.00	
Required Site Specific Training (per person)				\$1,000.00	
Scope 2 Clarifications:					
		A.	Hoist to be up 50 feet, in 155 feet, max weight 5,000 lbs, max radius 170 feet.		
		B.	Includes 1 day mobilization prior to hoisting, 1 full day of hoisting (8 hours), and 1 day demobilization.		
		C.	Add \$5,000 for additional (8 hour) day of hoisting.		
		D.	Site specific training cannot be day of mobilization.		
SCOPE 3: SUPPLY CRANE AND OPERATOR TO HOIST AND SET PIPE AND EQUIPMENT					
Crane with Operator (per mobilization)				\$50,000.00	
Standby Rate (no operator, crane on site but not in use, per week)				\$8,000.00	
Rigging Crew (2 man), per 8 hour day				\$2,500.00	
Required Site Specific Training (per person)				\$1,000.00	
Scope 3 Clarifications:					
		A.	Hoist to be up 95 feet, in 155 feet, max weight 25,000 lbs, max radius 170 feet.		
		B.	Includes 1 day mobilization prior to hoisting, 1 full day of hoisting (8 hours), and 1 day demobilization.		
		C.	Add \$11,000 for additional (8 hour) day of hoisting.		
		D.	Site specific training cannot be day of mobilization.		