

QUOTE

Beachside Fabricators

Holly McClane
2546 Marine Drive
San Diego, CA 92108
Phone 619-762-5546
hmcclane@beachsidefab.com

INVOICE # 662859
DATE: FEBRUARY 5, 2015

EXPIRATION DATE APRIL 5, 2015

TO Mariposa LPOE
Hensel Phelps
200 N Mariposa Road
Nogales, AZ 85621

Dear Hensel Phelps,

Please see quote for the Structural Steel Contract for the Mariposa LPOE project below. Please contact myself with any questions or concerns.

DESCRIPTION	LINE TOTAL
Complete structural steel package including fabrication, delivery and erection	\$8,000,000
Additional Costs:	
-Supply anchor bolts with template (no install)	\$50,000
-Supply and install anchor bolts	\$125,000
-Supply and install miscellaneous metals	\$775,000
-Supply and install metal stairs	\$225,000
-Supply and install metal dock	\$120,000

This is a quotation on the goods named, subject to the conditions noted below

To accept this quotation, sign here and return: _____

THANK YOU FOR YOUR BUSINESS!

Exclusions:

- All items not listed above or shown in structural documents as outlined in bid set specifications and drawings
- Hollow metal doors
- Metal stud framing
- Steel supports not specifically called out as structural components
- Any structural components not engineered in structural documents
- Engineering/design
- Seismic design
- Additional steel shall be at cost of \$1,000 per ton (supply only)
- Installation of additional steel shall be at price TBD
- Overtime, double time or weekend work
- Costs incurred due to delays not from this subcontractor
- Concrete work
- Any hoisting/rigging by this subcontractor not related to the structural steel scope of work shall be priced at \$450/hour
- No SBE or DVBE is included in the above price
- Price quoted above is intended to meet the schedule as sent during bid request period. Any modification of the schedule will lead to additional cost or time for this subcontractor
- Penetrations for MEPF trades included in above pricing. Engineering for penetrations not included
- Additional support steel provided for openings in deck
- Erection and welding out of sequence to be at cost of general contractor
- Deliveries shall be constant and uninterrupted
- Grading and/or ground preparation for steel erection crane at cost of general contractor

THANK YOU FOR YOUR BUSINESS!



QUOTE

J&J Steel
1795 Roosevelt Street
Phoenix, AZ
480-443-3905

DATE: FEBRUARY 5, 2015

QUOTE IS VALID FOR 60 DAYS

TO Hensel Phelps
Mariposa LPOE
200 North Mariposa Road
Nogales, AZ 85621

DESCRIPTION	UNIT PRICE	LINE TOTAL
Furnish and installation of all structural steel shown in contract documents to provide a complete system	\$8,200,000	
Inclusions: <ul style="list-style-type: none">-Complete structural drawings and specifications provided at bid-Hoisting/rigging (hook time will be provided at \$450/hr)-Anchor bolts-Bent plate and decking-Shoring and erection aids-BIM coordination-Paint finish-Openings-Bondable up to \$50,000,000 (bond included in above price)-Acknowledge all addendums-LEED Gold		
Exclusions: <ul style="list-style-type: none">-Overtime and double time-Schedule acceleration subject to additional costs-Engineering-Rebar-DVBE/WBE/SBE-Fireproofing-Hollow metal doors/frames-Pre-engineered metal dock-Misc. metals-Metal stairs-Metal handrails-Angle bracing or kickers not shown in structural drawings-Surveying (add \$100,000)-Guardrail at edge of deck (add \$75,000)		

Alternates		
-Additional 50 tons of steel	\$500,000	
-OT premium for 2 month schedule reduction	\$2,150,000	

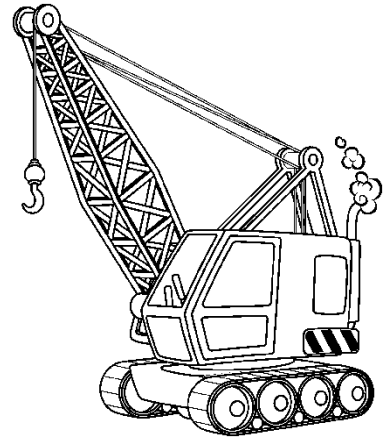
Acceptance of the quote above does not constitute a binding contract. Prices are subject to change without notice.

Tucson Steel Inc.

Building quality since 1994

Clark Griswald
Tucson Steel, Inc.
12295 Industry Way
Tucson, AZ
February 5, 2015

Hensel Phelps
Mariposa LPOE
200 North Mariposa Road
Nogales, AZ 85621



To whom it may concern,

Below is a quote to furnish and install structural steel for the Mariposa LPOE project located in Nogales, AZ. Tucson Steel is a DVBE contractor with twenty six years of local experience in Arizona and adjacent states. We are a union shop, bondable up to \$25,000,000.

Service

Fabrication, delivery and complete erection of structural steel system	\$9,000,000
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Inclusions:

-Acknowledgement of all addendums	
-Hoisting	
-Rigging (certified riggers)	
-Union wages	
-Coordination with MEPF trades	
-BIM coordination	
-Shoring and guying of steel	
-Guardrail system at edge of deck (to be signed over)	
-Bent plate/gage plate at edge of deck	
-Steel deck (supply and install)	
-Paint/rust finish at structural steel members	
-All required safety submittals	
-Part-time safety engineer	
-Full-time project manager	
-Full-time quality control engineer	
-Ledgers/supports	
-Anchor bolts	
-Templates for anchor bolts	

Exclusions:

-Surveying	
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-Miscellaneous metals (including all non-structural components)

-Attachments for exterior architectural system

-Edge of deck firesafing

-Inspections

-Installation of anchor bolts (by concrete subcontractor)

-Any steel not specifically shown or called out in structural drawings

-Engineering

-Structural metal stud framing

-Exterior metal stud framing

-Non-structural metal stud framing

-Rebar

-Exterior skin system

-Pre-engineered metal dock

-Metal handrails

-Metal stairs

-Metal stair erection

-Metal grating

Please contact me with any questions or concerns. We look forward to your business.

Sincerely,

Clark Griswald

Tucson Steel, Inc.
Project Manager

Juarez Steel Fabricators



Jorge Garcia
Juarez Steel
Paseo de la Victoria, No. 8681
32618 Juarez, CHIH
Mexico
February 5, 2015

Hensel Phelps
Mariposa LPOE
200 N Mariposa Road
Nogales, AZ
United States

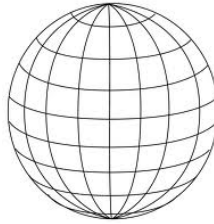
Dear Hensel Phelps:

Juarez Steel is pleased to provide a quote to fabricate and install structural steel at the Mariposa LPOE project located in Nogales, Arizona. We propose a price of \$7,425,000 for the complete structural steel system.

Sincerely,

A stylized, handwritten signature in black ink, consisting of the letters 'JG' in a cursive, flowing script.

Jorge Garcia
Project Manger



Michael Robles
Global Drywall
3215 Flowers Drive
Los Angeles, CA 90014

Hensel Phelps
Mariposa LPOE
200 N Mariposa Road
Nogales, AZ 85621

2/5/2015

Dear Hensel Phelps,

We are pleased to offer a quote for the drywall and metal stud framing scope of work at the Mariposa LPOE project in Nogales, Arizona at a price of **\$1,240,000**. Global Drywall is a union contractor operating out of Los Angeles, California. We are bondable up to a value of \$5,000,000.

We acknowledge all pre-bid RFIs and addendums; the price quoted above includes drywall, light gauge metal stud framing, all head of wall fire safing, acoustical insulation and coordination with MEPF trades.

At your request we have included pricing for mold-tough board at priority walls, a patching allowance and installation of hollow metal doors (to be supplied by door subcontractor) included in the price quoted above. If LEED is required please add an additional \$50,000 to the contract price.

Salutations,

Michael Robles and the team at Global Drywall

Drywall and More!

Est. 1963

Servicing all your finishing needs

Chandler Bing
Drywall and More!
5010 Federal Way
Phoenix, AZ 85013
2/5/2015



Hensel Phelps
Mariposa LPOE
200 Mariposa Road
Nogales, AZ 85621

Dear Hensel Phelps:

Drywall and More! is pleased to submit our bid for the drywall and metal stud framing scope of work for the Mariposa LPOE project in Nogales, Arizona at a price of \$1,000,000. Please see the attached page for additional costs, inclusions and exclusions.

Chandler Bing
Drywall and More!
Project Manager

Drywall and More!

2/5/2015

Page 2

The price above includes the following clarifications:

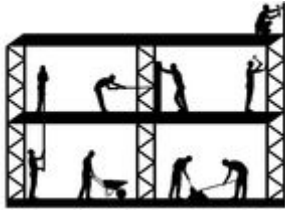
- All addendums and pre-bid RFIs are acknowledge as received
- Drywall and light-gauge metal stud framing
- Tile backer board/mold-tough board as required
- Wall layout (MEPF penetration layout by subcontractors)
- Acknowledgement of mold prevention plan
- Insulation
- Acoustical caulking
- Fully bonded up to \$10,000,000
- The price above reflects union wages
- BIM modeling will be provided for coordination with MEPF trades

The following is excluded from this contract:

- LEED requirements
- Patching/come-back allowances
- Structural steel
- Fire caulking at MEPF penetrations
- Penetrations through pre-cast members
- Assume PAFs are acceptable for bottom track framing
- Assume non-acoustical walls above structure require only a Level 3 finish
- All walls Level 4 finish UON or above ceiling structure
- Paint
- Caulking at doors
- Fire safing
- Exterior metal stud framing
- Hoisting, rigging or flying of any material
- Offsite storage of material
- Overtime, double time or weekend work
- Schedule acceleration
- Drywall smaller than 4'x10' sheets at additional cost
- Drywall not specifically called out as mold-resistant or water-resistant per the drawings or specifications
- Tile
- Layout of wall penetrations
- Laydown shall be provided inside the building per floor for drywall and framing members. This contractor will require (1) connex to be used as tool storage

The following is included at additional costs:

- Head of wall fire safing (\$125,000)
- Caulking at doors (\$45,000)
- Edge of deck fire safing (\$65,000)
- Installation of hollow metal frames (\$85,000)
- Paint (\$720,000)
- Exterior metal stud framing (\$75,000)
- Steel fireproofing (please request pricing)
- Concrete sealer at concrete floors (\$27/SF)



Joe's Drywall

QUOTATION

Date: February 5, 2015

Project: Mariposa LPOE, Nogales AZ

Bill To: Hensel Phelps

Special Comments: Joe's Drywall is a federally certified DVBE contractor and union shop.

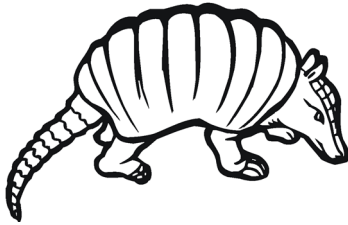
Description	Cost
-Furnish and install complete drywall system including metal stud framing as outlined in the 092900 specifications and contract documents	\$1,280,000
-Include fire safing at edge of deck and wall overhead as outlined in 078400 specifications	
-Installation of hollow metal frames as requested by general contractor	
-Price quoted includes sales tax and bond premium	
Exclusions:	
-Paint	
-Caulking	
-Hollow metal frame supply	
-Hoisting, rigging or flying of material	
-Overtime, double time or schedule acceleration	
-Testing and inspection	
-Permits and fees	
-Engineering	

Please contact our lead estimator Al Powell with any questions or concerns:

Email: apowell@joesdrywall.com

Tel: 623-559-8010

THANK YOU AND WE LOOK FORWARD TO YOUR BUSINESS



Armadillo Paint

Estimator: Lincoln Hawk

Phone: 480-448-6791

Date: February 5, 2015

Project: Mariposa LPOE, Nogales AZ

Bill To: Hensel Phelps

Comments: Armadillo Paint is a union contractor with a federal DVBE license.

Description	Cost
-Complete painting system including walls, doors, frames, metal railings, taping/masking, caulking, substrate preparation (Level 4 finish by drywall sub assumed), touch-up allowance (punchlist) and warranty	\$530,000
Exclusions:	
-Paint at metal stairs (handrails only)	
-Exterior paint	
-Permits/fees	
-Inspection	
-OT/Double Time/Schedule acceleration	
-BIM	

For further information or clarifications please contact the estimator responsible for this project at the contact information listed above.

This quote valid for thirty days. Acceptance of this quote does not create a legally binding contract.

THANK YOU AND WE LOOK FORWARD TO YOUR BUSINESS

Peter's Painting Pros

Date: February 5, 2015
Hensel Phelps
Mariposa LPOE
Nogales AZ



To whom it may concern,

Peter's Painting Pros hereby submits a bid for the Mariposa LPOE project located in Nogales, AZ in the value of **\$600,000**. Peter's Painting Pros has been painting both commercially and residentially for thirty-plus years. We have successfully completed contracts from large high rises to small tenant improvement projects with the highest owner satisfaction. Our workforce is entirely union, hand selected with an extremely low turnover rate. Our safety record is nearly impeccable and we pride ourselves on our craftsmanship, quality and leadership on every project.

We look forward to working with you. Please contact our Lead Estimator and President Peter Puterbaugh with any questions or concerns. Peter can be reached at (480) 747-8852.

Sincerely,

The team at Peter's Painting Pros

This price listed above is valid for sixty days from the date listed above; following this time frame the price is subject to change. The following are specifically excluded: inflation, overtime, double time, schedule acceleration, permits, fees, inspections, drywall, framing, paint at structural steel, intumescent fireproofing, fire caulking and fire safing. We reserve the right to revoke this proposal at any time prior to final contract execution. Acceptance of this proposal does not form a legally binding contract.

CONSTRUCTION BID FORM

Winter Streams Painting

OWNER INFORMATION

Name	Hensel Phelps
Address	200 N Mariposa Road
City, State ZIP	Nogales, AZ
Phone	
Email	bids@henselphelps.com
Project name	Mariposa LPOE

CONTRACTOR INFORMATION

Company	Winter Streams
Name	Jennifer Streep
Address	6652 Rose City Way
City, State ZIP	San Diego, CA
Phone	619-335-6720
Email	jstreep@winterstreams.com
Bid Date	2/5/2015

SCOPE OF WORK

Paint at all finished walls (assuming Level 4 finish), doors/frames and metal railings, caulking, taping/masking/protection of adjacent surfaces. Price quoted includes a touch-up allowance for punchlist work (assuming one pass), 5-year warranty as required in specifications.

NOT INCLUDED

Drywall, metal stud framing, permits/fees, inspections, overtime, double time, schedule acceleration

COMPANY PROPOSAL

For the work listed above we propose a price of **\$470,000**. If the contractor wishes to add alternates (1) - Paint Metal Stairs and (2) - High-Performance Exterior Coatings we offer an additional price of **\$20,000 and \$30,000** respectively.

Submitted by (Company Representative)

Date

OWNER ACCEPTANCE

Please sign below for owner acceptance.

Submitted by (home owner or authorized representative)

Date



480-152-9937 Estimator: Buch Hanson

Butch Hanson

TOTAL	\$10,225,000.00
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Date _____



The Electrical Company

Date: February 5, 2015

Contractor: Hensel Phelps

Project: Mariposa LPOE

Dear Hensel Phelps,

The Electrical Company (EC) is pleased to provide a quote in the base amount of \$9,500,000 for the entire electrical and lighting system at the Mariposa LPOE project located in Nogales, AZ. The following additions are also offered per GC request:

- Low-voltage incl. A/V: \$2,250,000
- LEED documentation: \$150,000
- Exterior dock equipment: \$475,000
- Supply precast penetrations: \$150,000
- Seismic bracing and support system: \$850,000
- Seismic engineering: \$225,000
- Hoisting of supply only rooftop equipment: \$50,000
- Supply access doors: \$25,000
- Install access doors: \$75,000
- Deletion of T-18 lights: -\$48,000
- Change T-16 lights to T-4: -\$72,000
- Commissioning: \$100,000
- Entire BIM coordination: \$3,500,000
- BIM coordination (our scope): \$90,000
- Extended service contract: \$250,000

We specifically exclude all overtime, double time and schedule acceleration. The price quoted above includes a bid premium, union wages and a standard warranty.

Please contact our estimator, Peter Venkman, with any questions or clarifications. Peter can be reached at the office main phone number, (480) 448-7552.

Thank you and we look forward to working with you.

Sincerely,

The team at EC



QUOTE

Buzz & Spark Electrical
20800 Washington Way
San Diego, CA 92104
619-552-4080

DATE: FEBRUARY 5, 2015

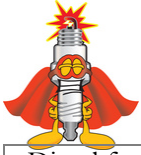
QUOTE IS VALID FOR 45 DAYS

TO Hensel Phelps
Mariposa LPOE
200 North Mariposa Road
Nogales, AZ 85621

Additional Comments: Buzz & Spark is a union contractor committed to providing excellence in every project we accept.

DESCRIPTION	UNIT PRICE	LINE TOTAL
Complete electrical and lighting system for the Mariposa LPOE project		\$9,750,000
Inclusions: -All electrical systems as defined in specification section 26 00 00 including wiring, switches, conduit and equipment -All lighting systems including wiring, switches, conduit, ballasts, fixtures, bulbs -Connections at electrified equipment including HVAC units, fire alarm -Underground utilities -Transformers/panelboards -Emergency generator -Seismic bracing/engineering -Supply precast sleeves for electrical penetrations -Supply cast-in-place sleeves for electrical penetrations -LEED documentation -SBE support (up to 25%) -Commissioning/startup		
Exclusions: -Permits, fees, inspections -Overtime, double time, schedule acceleration -Low voltage -A/V wiring -A/V equipment -HVAC rooftop units -DVBE pricing -Excavation for underground utilities -Public utility vaults -Public utility hookups -Hookup at main pole (transformer)		

Buzz & Spark Electrical Contractors



-Diesel for emergency generator -Extended service contract -Supply or install of access panels		
Alternates		
Delete T-12 fixtures		-\$38,000
BIM Modeling/Coordination (electrical scope of work only)		\$90,000
Upgrade Annex power to 240V		\$78,000

Quotation prepared by: _____

This is a quotation on the goods named, subject to the conditions noted. Acceptance of this quotation is not a contract. This price is valid for forty five days following the date above. This price is subject to change

To accept this quotation, sign here and return: _____

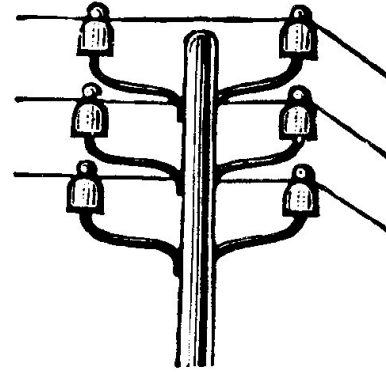
Thank you!

Big D's Electric

Build it right, build it once

Sterling Archer
Big D's Electric
6650 Jumbo Way
Glendale, AZ 91203
602-559-8220

Hensel Phelps
Mariposa LPOE
200 North Mariposa Road
Nogales, AZ 85621



Howdy!

Big D's Electrical, the finest electrical subcontractor in Arizona, hereby submits our bid for the Mariposa LPOE project in Nogales, Arizona. Big D's has been in business for twenty-seven years, is family owned and operated and committed to providing only the highest quality product. You know our motto – *"Build it right, build it once!"*

QUOTE

To provide complete electrical system including wiring, conduit, switches, misc.	\$9,925,000
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Fittings, panelboards, rooftop equipment, lighting fixtures and all associated	
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Wiring and conduit	
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We specifically exclude the following:

-Overtime, double time

-Permits/fees/inspections

-Telecom system

-Low-voltage or A/V system

-A/V equipment

-Any equipment or wiring not specifically called out in E sheets or 26 00 00 specification

-Access door supply or installation

-Sleeves for penetrations through concrete

-Electrical door hardware

The following is offered at an additional price:

-Delete T-12 light fixtures	-\$18,000
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-Complete BIM modeling for all scopes of work	\$1,125,000
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-Upgrade South transformer	\$78,000
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-Temporary lighting	\$112,000
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Big D's Electric

Mariposa LPOE

-Temporary power	\$88,000
-Replace all bulbs prior to turnover	\$5,000

The quote priced above includes wages for union labor. We acknowledge all addendums, pre-bid RFIs and clarifications. The price above also includes an extended service contract per GC request and all BIM coordination required for the electrical scope of work. Please contact us at the number and name listed above for further clarifications or information. We look forward to your business.

The price quoted above is valid for sixty-two days following submission. Acceptance of the quote above is implied agreement of contract negotiations.