


<div> <b>HENSEL PHELPS</b> Plan. Build. Manage.</div>		PROPOSAL		HVAC				
		SUMMARY						
PROJECT: <b>UCI Mesa Court</b>		Scope Desired	Al's Cooling	"We Got It" Heating and Air	Too Cool	Sam's the Man Plumbing and Air	Rockstar Cooling	
<b>Irvine</b>			-	-	-	-	-	
			424-366-4124	714-533-9874	619-424-6175	714-631-5498	714-533-3124	
			Al Borlin	Roger That	Kyle Went	Sam Barber	Cash Moony	
SEC.	DESCRIPTION	Extension						
	<b>Bid Amount</b>	\$ 5,111,000	\$ 4,900,000	\$5,200,000	\$ 4,450,000	\$5,000,000	\$5,100,000	
	Bondable/ Rate over \$50K (as Applies)	\$ 58,000	\$ 86,000	\$ 57,000	\$ 69,000	\$ 113,000	\$ 87,000	
ADD-6	Bid Bond over \$1M (As Applies)	Y	✓	✓	✓	✓	✓	
	Commercial Prevailing Wages	Y	✓	✓	✓	✓	✓	
	Sales Tax 8.00%	Y	✓	✓	✓	✓	✓	
	Hold Bid 90 Days	Y	✓	✓	✓	✓	✓	
	Per RFP, Design Docs, Addend, 1-10	Y	✓	✓	✓	✓	✓	
	Design Fees w/Sub M-U	\$ 250,000	\$ 175,000	\$ 150,000	\$ 75,000	\$ 300,000	\$ 250,000	
	LEED Platinum	Y	✓	✓	✓	✓	✓	
Div 23	SPECIFICATION	Y	✓	✓	✓	✓	✓	
	Site Chilled Water	\$ 125,000	\$ 150,000	\$ 75,000	\$ 225,000	\$ 25,000	\$ 100,000	
	Tie-In to Studio Arts Bldg. 6"	\$ 25,000	\$ 20,000	\$ 10,000	\$ 35,000	\$ 65,000	\$ 20,000	
	CHW Booster Pump w/ valving	\$ 50,000	\$ 75,000	\$ 60,000	\$ 100,000	\$ 50,000	\$ 55,000	
	EMR Rate Under 1.0	Y	✓	✓	✓	✓	✓	
	Co-Location/BIM	Y	✓	✓	✓	✓	✓	
	Acoustical Requirements	Y	\$ 25,000	✓	\$ 25,000	\$ 20,000	✓	
	UCIP Insur. Program	Y	✓	✓	✓	✓	✓	
	Clean Up for Own Work	Y	✓	✓	✓	✓	✓	
	Composite Clean Up	Y	\$ 20,000	\$ 10,000	\$ 50,000	✓	✓	
	Div. 11- Food Service Hook up	Y	✓	✓	\$ 25,000	✓	✓	
	Final Connections to Kitchen Hoods	Y	\$ 10,000	\$ 25,000	\$ 45,000	✓	✓	
	BMS 23-0900	Y	✓	✓	\$ 10,000	✓	✓	
	Site Monitoring 23-0910	Y	✓	✓	\$ 15,000	✓	✓	
	Ind. TAB 23-0593	Y	✓	✓	✓	✓	✓	
	Commissioning Asst. 23-0800/Div 1	Y	\$ 20,000	\$ 20,000	\$ 50,000	✓	✓	
	Exh. In Bathroom/In lieu of Roof	Y	✓	✓	\$ 75,000	✓	✓	
	Sec. B- Study Lab	\$ 35,000	\$ 45,000	\$ 35,000	\$ 75,000	✓	\$ 45,000	
	Condensate Drains	Y	✓	\$ 5,000	\$ 10,000	✓	✓	
	Dryer Exhaust Fans w/ Duct to sidewall	Y	✓	✓	\$ 15,000	✓	✓	
	Trickle Vents w/RH	Y	✓	✓	\$ 25,000	✓	✓	
	HHW/RH Piping	Y	✓	✓	\$ 200,000	✓	✓	
	Ceiling Fan Controllers	Y	✓	✓	\$ 5,000	✓	✓	
	Div. 7 Firestopping for Own Work	Y	✓	✓	\$ 15,000	✓	✓	
	Parking Costs for Field Crews	Y	✓	\$ 20,000	\$ 50,000	✓	✓	
	AHU's for Podium/Basement	Y	✓	✓	✓	✓	✓	
Div 26	Can Muffler Installation	Y	\$ 5,000	\$ 10,000	\$ 20,000	\$ 10,000	\$ 20,000	
	Ext. Luvers/Grills for HVAC	Y	\$ 55,000	\$ 30,000	\$ 20,000	\$ 30,000	\$ 15,000	
	Rigging of Equipment/Material	Y	✓	✓	✓	✓	✓	
	CHW for Refridg.	Y	✓	✓	✓	✓	✓	
	Ceiling Fans for Outside Dining	Y	\$ 5,000	✓	✓	✓	✓	
	Café Building	\$ 16,000	\$ 25,000	✓	✓	✓	\$ 16,000	
	Energy Monitoring Dashboard	\$ 150,000	\$ 200,000	✓	\$ 125,000	\$ 150,000	\$ 175,000	
	"We got it" has the best overall value with all of the scope included.	\$5,820,000	\$ 5,816,000	\$ 5,707,000	\$ 5,809,000	\$ 5,763,000	\$ 5,883,000	



PROJECT: <b>UCI Mesa Court</b>		Scope Desired	JUST CLEAN		
<b>Irvine, CA</b>					
			714-333-1791		
			Ron Mitchell		
SEC.	DESCRIPTION				
	<b>BID Amount</b>	\$350,000	\$0		
	Hold Bid for 90 days	✓	✓		
	Wax & Seal Vinyl- 16, 400sf	✓	\$34,000		
	Windows-ext-80, 000sf	✓	\$19,000		
	Windows -int- 4, 000sf	✓	\$3,000		
	<b>Final Clean- 3 phases</b>	✓	✓		
	Interior (445,000sf)	✓	\$334,000		
	Kitchen (43,000sf)	✓	\$41,000		
	Pressure wash ext	✓	\$28,000		
	Site Final Clean	✓	\$30,000		
	<b>Although Just Clean was the only bidder they had a complete bid that aloud HP to submit an actual cost for this proposal</b>	<b>\$350,000</b>	<b>\$489,000</b>	<b>\$0</b>	<b>\$0</b>



PROJECT: <b>UCI Mesa Court</b>		Scope Desired	ABC Glass	Gilbert	Harold
<b>Irvine, CA- UC Irvine</b>					
Update: 12/15/2015			626-222-9413	213-5559477	562-999-8787
			Eric Taylor	Gilbert Herrera	Harold Martinez
SEC.	DESCRIPTION	Extension			
	<b>Bid Amount</b>	✓	\$7,660,000.00		\$8,100,000
	Bondable / Rate over \$50K (As Applies)	✓	✓	✓	✓
	Bid Bond over \$1M (As Applies)	✓	✓	✓	✓
ADD-6	Commercial Prevailing Wages	✓	✓	✓	✓
	Sales Tax 8.00%	✓	✓	✓	✓
	Hold Bid 90 Days	✓	✓	✓	✓
	Per RFP, Design Docs, Addend. 1-10	✓	✓	✓	✓
	<b>Exterior Glazing</b>				
	Curtain wall	✓	✓	\$2,099,000	✓
	Hi Span Curtain wall	✓	✓	\$975,000	✓
	Clerestory at Mailroom	\$10,000.00	\$10,000	\$7,000	✓
	Slot Windows at Bathrooms	✓	✓	\$190,000	✓
	Operable Windows at Slot Windows	✓	✓	\$68,000	✓
	Window Wall	✓	✓	\$3,295,000	✓
	24" Louvered Sunshades	✓	✓	\$118,000	✓
	Operable Windows	✓	✓	\$323,000	✓
	Vertical Louver Aerolite	✓	✓	\$215,000	No
	Punched Window at North Kitchen Elev.	✓	✓	✓	✓
	All Storefront	✓	✓	\$933,000	✓
	Storefront Doors, Pair	✓	✓	\$48,000	✓
	Storefront Doors, Single	✓	✓	\$25,000	✓
	Glass Mockup	\$25,000	\$20,000	\$75,000	✓
	<b>Interior Glazing</b>	✓	✓	\$252,000	✓
	Glass Rail at Great Room Stair+Mezz	✓	\$107,000	\$125,000	✓
	Glass Safety Rail at Podium & Bridge	✓	\$121,000	\$110,000	✓
	Glass Safety Rail 5'-0" H at East Elev. Stair	✓	\$58,000	\$67,000	✓
	Glass Rail at Study Lab	✓	\$12,000	\$5,000	✓
	Glass Doors at Study Lounge Corridor	✓	\$63,000	✓	✓
	Mirrors at Fitness Center	✓	\$20,000	✓	✓
	Operable Windows at Storefront	✓	\$75,000	✓	✓
	Skylite	No (w/skylite)	No	No	No
	Sealants	✓	✓	✓	✓
	Hardware at Doors	✓	✓	✓	✓
	20 yr. Warranty per	✓	✓	✓	No
		\$8,275,000.00	\$8,146,000	\$8,930,000	Incomplete Bid
	Although Harolds cost is lower ABC had the more extensive estimate and took the time to prepare the proposal. Per the bid Harold's is missing the warranty and forgot the Vertical Louver Aerolites				



PROJECT: <b>UCI Mesa Court</b>		Scope Desired	Handyman Construction	KDC Drywall	NEW Drywall
<b>Irvine, CA - UC Irvine</b>					
Update:			661-555-1784	310-888-1647	909-555-1732
			Tim White	Krystal Seed	Bill Thomas
SEC.	DESCRIPTION	Extension	Extension	Extension	Extension
	<b>Bid Amount</b>	\$6,500,000.00	\$6,700,000.00	\$5,265,000.00	\$4,878,000.00
	Bondable/Rate over \$50K (As Applies)	✓	✓	✓	✓
	Bid Bond over \$1M (As Applies)	✓	\$48,000.00	\$53,000.00	✓
	Commercial Prevailing Wages	✓	✓	✓	✓
	Sales Tax 8.00%	✓	✓	✓	✓
	<b>Hold Bid 90 Days</b>	✓	✓	✓	✓
	Per RFP, Design Docs, Addend. 1-10	✓	✓	✓	✓
	Scaffolding at Level 1	✓	✓	✓	\$250,000.00
	Exterior Framing for Stone	✓	✓	\$525,000.00	✓
	Dens Board	✓	✓	✓	✓
	Outboard Insulation	✓	✓	✓	✓
	Cement Board	✓	✓	✓	✓
	Scratch and Brown Coat	✓	✓	✓	\$95,000.00
	Exterior Framing for SwissPearl	✓	✓	✓	✓
	Moisture Barrier	✓	✓	✓	✓
	Over run Roof Framing	✓	✓	\$50,000.00	\$100,000.00
	Interior Metal Stud Framing	✓	✓	\$3,203,000.00	✓
	Gyp. Clouds at Dining	✓	✓	✓	✓
	Gyp. Ceilings at Residential Corridor	✓	✓	\$65,000.00	✓
	Gyp. Ceilings at Res. Bathrooms	✓	✓	✓	✓
	Gyp. Ceilings 30% Allow at Resident Rooms/C	✓	✓	\$175,000.00	✓
	Drops/Bulkhead at Dining Platforms	✓	✓	✓	✓
	Dens Shield at Showers	✓	✓	✓	✓
	Build out Café	✓	✓	✓	✓
	1HR Corridors w/ STC 50	✓	✓	\$892,000.00	✓
	Soffit @ Guest room	✓	✓	\$20,000.00	✓
	Abuse Board @ Corridor	✓	✓	✓	✓
	Access Doors	✓	✓	✓	\$35,000.00
	<b>TOTAL</b>	<b>\$6,500,000.00</b>	<b>\$6,748,000.00</b>	<b>\$5,368,000.00</b>	<b>\$5,358,000.00</b>
	<b>With the adds for Access Doors, Over run Roof Framing, and scaffolding NEW Drywall is the clear low and should be listed for the project.</b>				



PROJECT: <b>UCI Mesa Court</b>		Scope Desired	Marshell's Painting	Martin's	SW Painting
Update:			949-600-0001 Gilbert Sanchez	626-555-0101 John Winters	949-555-0197 Robert Baday
SEC.	DESCRIPTION				
	Bid Amount	\$636,000.00	\$673,000	\$935,000	\$656,000
	Bond Rate	✓	✓	✓	✓
	Bid Bond	✓	✓	✓	✓
	Comm. Prev. Wage	✓	✓	✓	✓
	Hold Bid. 90 days	✓	✓	✓	✓
	Sales Tax 8%	✓	✓	✓	✓
	Pen RFP, Design Docs, add 1-10	✓	✓	✓	✓
	BLDG 1	-	-	-	-
	Painting of Misc Metals	✓	✓	✓	✓
	Sealer @ Masonry	\$3,000.00	✓	\$4,000	✓
	Exposed Concrete Sealer	✓	✓	✓	✓
	Paint Stairs	✓	✓	✓	\$30,000
	Paint Walls and Doors	✓	✓	✓	✓
	Paint Ceilings	✓	✓	✓	✓
	BLDG 2	-	-	-	-
	Painting of Misc Metals	✓	✓	✓	✓
	Exposed Concrete Sealer	✓	✓	✓	✓
	Paint Stairs	✓	✓	✓	\$30,000
	Paint Walls and Doors	✓	✓	✓	✓
	Paint Ceilings	✓	✓	✓	✓
	Chalkboard @ Corridor	\$17,000.00	\$15,000	✓	\$17,000
	BLDG 3	-	-	-	-
	Painting of Misc Metals	✓	✓	✓	✓
	Exposed Concrete Sealer	✓	✓	✓	✓
	Paint Stairs	✓	✓	✓	\$30,000
	Paint Walls and Doors	✓	✓	✓	✓
	Paint Ceilings	✓	✓	✓	✓
	Chalkboard at Dining	\$2,000.00	\$2,000	✓	\$2,000
	High Performance Coating	\$35,000.00	\$121,000	✓	\$65,000
	Guardrails and Handrails	✓	✓	✓	✓
	Total Subcontract Amount	\$693,000.00	<b>\$811,000</b>	\$939,000	\$830,000
	<b>"Marshell's Painting has the most complete proposal and are low in cost"</b>				