



# HENSEL PHELPS

Plan. Build. Manage.

## PROPOSAL SUMMARY

## Acoustical Ceilings

PROJECT: <b>Emeryville MOB</b>		Scope Desired	Ad-In	Go All The Way Up	ETF
Update:			714-874-5287	714-885-2230	714-112-0214
			Terry	Garret	Tom
SEC.	DESCRIPTION				
	Bid Amount	\$1,011,875	SEE BELOW	SEE BELOW	SEE BELOW
	Bid Bond over 1M (As Applies)	✓	✓	✓	✓
	Hold Bid. 90 days	✓	✓	✓	✓
	Sales Tax 9.6%	✓	\$16,137	✓	✓
	ACT1 - 2x4 Optima	✓	655,125	✓	✓
	ACT3 - 2x4 Ultima Health Zone - Washable	✓	47,820	✓	✓
	ACT1 - 2x4 Ultima Health Zone With Non Metallic Grid at MRI	✓	27,265	✓	✓
	ACT - 2x2 Optima	✓	14,800	✓	✓
	ACT2 - Altitudes Torsion Spring Concealed - 60 x 54" at Elevator Lobbies 2, 3 & 4	✓	30,470	✓	✓
	WAC-1 Wood Acoustical Ceilings	✓	293,690	✓	✓
	Axiom Trim	✓	✓	✓	EXCLUDED
	Wall Angle	✓	✓	✓	✓
	WAC 2: Woodworks Linear	✓	\$25,413	✓	✓
	<b>TOTAL</b>	\$1,011,875	\$1,110,720	\$1,132,202	\$1,114,765



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**PROPOSAL  
SUMMARY**

**Building Specialties**

PROJECT: <b>Emeryville MOB</b>		Scope Desired	Service Metals	Nothing So Special Here	Universal Specialties Direct
Update:			714-555-0021 Derek	714-801-2256 Lane	714-698-3201 Brian
SEC.	DESCRIPTION				
	Bid Amount	\$642,402	SEE BELOW	SEE BELOW	SEE BELOW
	Bid Bond over 1M (As Applies)	✓	✓	✓	✓
	Hold Bid. 90 days	✓	45 Days	✓	✓
	Sales Tax 9.6%	✓	✓	✓	✓
	<a href="#">Exam Room Specialties</a>	\$104,252	\$110,072	56,299	\$79,540
	Coat Hook	✓	✓	✓	✓
	Paper Towel Dispenser OFCI	✓	✓	✓	✓
	Soap Dispenser OFCI	✓	✓	✓	✓
	Mirrors Over Sink 24"x36" Channel Frame	✓	✓	✓	✓
	Observation Room Curtains	✓	✓	✓	✓
	Specimen Pass Through Cabinet OFCI	✓	✓	✓	✓
	<a href="#">Restrooms and Locker Rooms</a>	\$90,082	✓	56,298	✓
	SS Grab Bars	✓	✓	✓	✓
	Mirrors Over Sink 24"x36" Channel Frame	✓	✓	✓	✓
	Coat Hook	✓	✓	✓	✓
	Paper Towel Dispenser OFCI	✓	✓	✓	✓
	Sanitary Napkin Disposal	✓	✓	✓	✓
	Seat Cover Dispenser	✓	✓	✓	✓
	Soap Dispenser OFCI	✓	✓	✓	✓
	Toilet Paper Dispenser	✓	✓	✓	✓
	Shower Curtains w/Rods	✓	✓	✓	✓
	<a href="#">White Boards - Magnetic Back Painted Glass</a>	\$92,252	\$112,112	31,695	EXCLUDED
	White Boards 4' x 4'	✓	✓	✓	
	White Boards 5' x 4'	✓	✓	✓	
	White Boards 6' x 4'	✓	✓	✓	
	White Boards 10' x 4'	✓	✓	✓	
	<a href="#">Wall Guards</a>	\$83,912	\$61,680	97,084	\$110,810
	Wall Bumpers at Corridor Walls of Imaging and Surgical	✓	✓	✓	✓
	Plastic Corner Guards	✓	✓	✓	✓
	Stainless Steel Corner Guards at the Clean Core and Sterile Processing	✓	✓	✓	✓
	End Wall Guards	✓	✓	✓	✓
	<a href="#">Fire Extinguisher Cabinets</a>	\$60,852	\$8,490	14,252	\$7,560
	<a href="#">Lockers</a>	\$211,052	\$95,220	49,765	\$19,250
	2 Tier - Steel Lockers at Staff	✓	✓	✓	✓
	3 Tier - Steel Lockers at Staff	✓	✓	✓	✓
	3 Tier - Plastic Laminate Lockers at Patient	✓	✓	✓	✓
	Digi-locks at Patient Lockers	✓	✓	✓	✓
	Benches in Staff Locker Rooms	✓	✓	✓	✓
	<b>TOTAL</b>	\$642,402	\$387,574	\$308,446	INCOMPLETE



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## Metal Supports

PROJECT: <b>Emeryville MOB</b>			Scope Desired	Mo's Metal Co.	Sturdy Strut	Trust The Strut
Update:						
				714-893-9874	805-424-6175	724-533-3124
				Brad	Durk	Bob
SEC.	DESCRIPTION					
	<b>Bid Amount</b>	\$ 175,000	SEE BELOW	SEE BELOW	SEE BELOW	
	Bid Bond over \$1M (As Applies)	N/A	N/A	N/A	N/A	
	Sales Tax 9.6%	Y	✓	✓	✓	
	Hold Bid 90 Days	Y	✓	60 DAYS	✓	
	SPECIFICATION	Y	✓	✓	✓	
	Radiology Room Unistrut	✓	✓	✓	✓	
	CT Scanner Injector Unistrut	✓	✓	✓	✓	
	Cable Reel at the Hybrid OR	✓	✓	✓	✓	
	Exam Room Lights (Rooms 3113, 3312, 4316)	✓	✓	✓	✓	
	Operable Partition Supports	✓	✓	✓	✓	
	Suspended Monitor Supports (Room 4316)	✓	✓	✓	✓	
	Cryogen Vent Supports	✓	EXCLUDED	✓	✓	
	BIM 3D Modeling	✓	NO	✓	✓	
	Structural Calculations and P.E Seal	w/Design	NO	✓	✓	
	<b>TOTAL</b>	\$175,000	\$52,000	\$87,000	\$58,300	



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## PROPOSAL SUMMARY

## RF Shielding

PROJECT: <b>Emeryville MOB</b>			Scope Desired	Shield Core	All Armor	RF, LLC
Update:			619-424-0175	714-631-8498	714-533-3123	
			Annie	Cal	Don	
SEC.	DESCRIPTION					
	<b>Bid Amount</b>	\$ 83,554	SEE BELOW	SEE BELOW	SEE BELOW	
	Bondable/ Rate over \$1M (as Applies)	N/A	N/A	N/A	N/A	
	Sales Tax 9.6%	Y	✓	✓	✓	
	Hold Bid 90 Days	Y	✓	60 DAYS	✓	
	SPECIFICATION	Y	✓	✓	✓	
	RF Shielding at Partitions	54,434	✓	✓	✓	
	MRI Control Room Windows	6,000	\$12,000	\$6,000	✓	
	RF Shielding at Ceilings - ACT	16,320	✓	✓	✓	
	RF Shielding - ACT Walls	6,800	✓	✓	✓	
	<b>TOTAL</b>	\$ 83,554	\$165,000	\$122,700	\$130,316	

### Building Specialties:

Nothing So Special Here was selected because this subcontractor was able to successfully bid and provide all scopes of work, unlike other bidders. Nothing So Special here is a bondable company which is a Hensel Phelps requirement for contracts larger than \$50,000. Nothing So Special was provided the lowest bid of the three bidders. Clarifications that were required included if the bid was bondable if over 1M and if sales tax was included in the bid. Similar to Nothing So Special Here, Service Metals was able to provide all necessary scope components, however, their bid was not low. Universal Specialties Direct was not willing to provide white boards as a portion of their scope of work, because of this Hensel Phelps decided to consider their bid incomplete.

### Acoustical Ceilings

Ad-In was selected because this subcontractor was able to successfully bid and provide all scopes of work, unlike other bidders. Clarifications that were required for Ad-In included the request for sales tax at 8%, request if the subcontractor was able to hold a bid for 90 days along with the price for ACT – 2x2 Optima. Go All the Way Up, was able to provide a complete bid, however it was higher than Ad-In. Clarifications required for Go All The Way Up included confirming ACT 1 – 2x4 Ultima Health Zone with Non Metallic Grid at MRI and Wall Angle was included in their bid package. ETF was not selected because their bid was incomplete and Axiom Trim was excluded from their bid. Clarifications required for ETF included 8% sales tax, ACT 1 – 2x4 Ultima Health Zone with Non Metallic Grid at MRI and ACT 2x2 Optima.

#### Metal Supports:

Trust The Strut was awarded this bid because they had all scope included in their pricing. After following up with Trust The Strut it was confirmed that the Cryogen Vent Supports were included in the \$53,800 value. Trust The Strut was also selected because although Mo's Metal Co. was slightly lower they were unwilling to provide the necessary scope which included the Cryogen Vent Supports, BIM modeling and Structural Calcs.

#### RF Shielding:

RF Shielding was awarded the scope for a couple of reasons. The first being that they were a "preferred vendor" of Emeryville MOB. Owners tend to specific qualified providers whom they've had previous relations with in the past. They trust them to provide exceptional quality and there is some understanding that the systems put in place are universal under the Emeryville MOB specification. Secondly, the first bullet point notes that RF Shielded Enclosure is included in the cost. The word enclosure assumes the entire room i.e. ceilings and walls. RF Shielding fell in between the two other bids, this cost already included 2 mobilizations and all travel and lodging.