

# Build-a-Shed LLC

Building Quality Outdoors Sheds and Hotel Casework since 2016



Bob (Contact directly for last name) | 1.800.987.6543 (This is Pay Phone) | BuildaShedBob@MySpace.com

## Dear Hensel Phelps

At Build-a-Shed we pride ourselves in delivering quality outdoor storage sheds as well as hotel casework for a wide range of residential and commercial clients. We are pleased to provide you with the proposal below for millwork/casework on the Luhrs Marriot project. Typically, our bid number is good for 15 days, however, in this case we have doubled it to 30. Please note that we do not currently see any sheds called out in the drawings and specs, so this proposal is only for casework/millwork as shown below.

### Inclusions:

- Bonds (Bid, Payment & Performance)
- Parking for employees
- Scope of Work as Outlined Below

### Scope of Work

- Courtyard Guest Rooms:
  - Casework (cabinets, tops, cubbies and closet shelf/rod) - \$ 147,000
  - Stain Grade Trim @ Doors - \$ 36,000
  - Bath vanities and tops (install only) - \$ 42,000
- Residence Inn Guest Rooms
  - Casework (cabinets, tops, cubbies and closet shelf/rod) - \$ 1,093,000
  - Stain Grade Trim @ Doors - \$ 65,000
  - Bath vanities and tops (install only) - \$ 85,000
- Public Floors B-4
  - Wood Panels @ Elevator Lobbies \$ 191,000
  - Public floor casework and tops \$ 482,000

### Exclusions

- Overtime/Premium Hours
- Taxes (by HP)
- Guestroom bath vanity and top material (Owner)
- In-wall backing for casework
- Architectural FRP Wall Panels
- Commercial Kitchen shelves and tops
- Cultured Marble
- Stone/Tile Base
- Doors & Hardware
- Outdoor sheds of any kind or variety (add alternate pricing available upon request)

Total Base Bid Amount..... \$ 2,149,000

Truly Yours,

Bob



# NOT SO SKETCHY MILLWORK

*"WE ALWAYS ACHIEVE MINIMUM QUALITY EXPECTATIONS"*  
SCOTT SKETCHEM, 480.123.4567, SK8RBOYSKETCH@HOTMAIL.COM

## PROJECT

Luhrs Marriott CY & RI  
Hensel Phelps Construction

## INCLUSIONS

- Parking for employees
- Bonds as required
- Shop Drawings
- Deliveries
- Bid price good for 90 days

## EXCLUSIONS

- Guestroom modular furniture and TV stands
- Casework backing
- Architectural FRP panels
- Overtime
- Applicable Taxes (HP)
- Sinks
- Lighting
- Doors & Hardware

## PUBLIC SPACES (LVLS B-4)

WOOD PANELS @ ELEVATOR LOBBIES - \$ 183,000  
LVL 1 COMMERCIAL KITCHEN METAL TOPS - \$ 41,000  
CASEWORK, RECEPTION DESKS, MEDIA PODS & TOPS - \$ 460,000

## COURTYARD GUESTROOMS

CASEWORK & CUBBIES (FURNISH & INSTALL) - \$ 155,000  
BATH VANITIES & TOPS (FURNISH & INSTALL) - 75,000  
WOOD TRIM AT DOORS - \$ 13,000

## RESIDENCE INN GUESTROOMS

CASEWORK, CUBBIES AND SHELF (FURNISH & INSTALL) - \$ 172,000  
BATH VANITIES & TOPS (FURNISH & INSTALL) - 212,000  
KITCHEN CASEWORK & TOPS - \$ 867,000  
WOOD TRIM AT DOORS - \$ 17,000

**TOTAL - \$ 2,195,000**

We are pleased to provide you this proposal and look forward to hearing from you. Please let me know if you have any questions.

Sincerely,

Scott Sketchem, CEO



SK8TRBOYSKETCH  
@HOTMAIL.COM



@SKETCHMEIFUCAN



480.123.4567

## Lowaday Flooring

Phoenix AZ 85003

949.852.0695 Email



Dear Hensel Phelps,

Lowaday Flooring is pleased to provide the following for the Luhrs Marriott project. Bid covers the following.

|   |                    |
|---|--------------------|
| Epoxy Flooring                          | \$ 131,000         |
| Water Vapor Control Coating             | \$ 32,000          |
| Carpet (Install Only, OFCI)             | \$ 87,000          |
| Carpet Pad Install with above           | With Carpet above  |
| Sound mat subflooring (Guestrooms Only) | \$ 75,000          |
| Resilient Flooring                      | \$99,000           |
| Concrete Floor Prep                     | By Others          |
| Moisture/PH Testing                     | By Owner           |
| Pool Pavers                             | By Others          |
| Tiling                                  | \$ 1,123,000       |
| Tile Base                               | With Tile above    |
| <b>Total Bid Amount</b>                 | <b>\$1,547,000</b> |

Proposal valid for 90 days....

### Other Inclusions:

- Bonds
- Parking

### Exclusions:

- Inspections
- Overtime
- Stair Treads
- Delivery of owner furnished materials
- Applicable Taxes

Sincerely,

Lowaday Flooring

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## QUANTUM SPECTRA

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DANESPECTRUM@AOL.COM



949.654.0989

DANE MCGILLCUTTY

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## HENSEL PHELPS LUHRS MARRIOTT

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Dear Hensel Phelps  
Luhrs Marriott,

We are proud to provide you with the following proposal for the  
Luhrs Marriott project.

|                               |              |
|-------------------------------|--------------|
| Concrete Floor prep.....      | \$ 150,000   |
| Resilient Flooring .....      | \$ 101,000   |
| Resinous Flooring .....       | \$ 133,000   |
| Carpet Installation Only..... | \$ 88,000    |
| Moisture/PH Testing.....      | \$ 15,000    |
| Tile Scope .....              | \$ 1,219,000 |
| Pool Pavers.....              | \$ By Others |

**Total Base Bid.....\$ 1,706,000**

### Inclusions:

- Bonds
- Parking
- Insurance

### Exclusions:

- Night work
  - Inspections
  - AZ Transaction Privilege Tax
  - Material Handling of owner supplied materials
  - Construction water
  - Grout wash out
-

# Stop Drop and Floor

*Flooring don't Stop until we Drop...*

Bid

To: Hensel Phelps

From: Freddy Flooring, 858.236.9623,  
Freddystopdrop@MSNMessenger.com

| DESCRIPTION           | AMOUNT                 |
|-----------------------|------------------------|
| Tile Scope            | \$ 1,257,000.00        |
| Resinous Flooring     | \$ 153,000.00          |
| Carpet Scope          | \$ 107,000.00          |
| Resilient Flooring    | \$ 90,000.00           |
| Floor Preparation     | \$ 96,000.00           |
| Applied water barrier | \$ 30,000.00           |
| Sound Mat             | \$ 70,000.00           |
|                       |                        |
|                       |                        |
|                       |                        |
| <b>TOTAL</b>          | <b>\$ 1,803,000.00</b> |

**Inclusions: Bonds, GL Insurance, AZ Trans Privelege Tax @ 8.6%,  
Parking, Consumables Tax**

**Exclusions: Owner material handling, Construction water, Overtime, Inspections,**

**THANK YOU FOR YOUR BUSINESS!**

TO: Hensel Phelps Luhrs Marriott team

Fam Framing is pleased provide you with our comprehensive bid for the Luhrs Marriott project located in the heart of Phoenix, Arizona.

### **Framing**

Non-structural metal framing, gypsum board, with tap and finish - \$3,192,000

Moisture Resistant Sheathing - \$35,000

Engineering - \$45,000

### **Shaft Wall**

Shaft wall framing assembly and liner - \$135,000

Rough Order of Magnitude (ROM)

### **Hallow Metal Frames**

Setting of hollow metal frames - \$43,000

### **Exclusions**

Pricing does not include tax, doors and hardware, overtime, off-shift hours, millwork finishes, inspections, or laundry services.

### **Inclusions**

Other items covered in our bid is parking for employees, bonds (bid, payment & performance). Our price is guaranteed for 30 days.

Sincerely,

Fam Framing

# Steel City, Inc.

We built this city on mud and tape

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Dear Hensel Phelps,

Steel City, Inc. is pleased to provide you with a proposal for the Luhrs Marriot Project. The Proposal amount noted on this sheet is to provide and install framing and drywall.

- The following items are included:
  - 30 Mill Stud Framing
  - Gypsum Board
  - Tap and Finish
  - Parking
- The Following Items have been excluded:
  - Bonds
  - Metal backing
  - Caulking
  - Tax

Base Bid Amount..... \$ 3,533,000

Our price is good for 90 days. Please feel free to contract me if you have any questions.

Sincerely,

**Ben**  
Lead Estimator



# Frame a Lot, LLC

We frame....A LOT!!

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Tug "The Speedster" Speedman | 1(900)-frame-this | Speedster1@aol.com

## Yo Hensel Phelps:

Tug the Speedster Speedman here brining you another kick ass proposal for your new building job. Check it, I got all your framing needs in one stop. I can lay down some track and hang some drywall like nobody's business. You pick me and you know you won't be sorry.

## Things I got:

- **Bonds @ 1.58% (Bid, Payment & Performance. I'll even do bail bonds if you need them)**
- **Parking for my sweet rig**

## The Numbers:

|                              |                   |
|------------------------------|-------------------|
| Non Structural Metal Framing | \$ 3,140,000      |
| Gypsum Board                 | \$ 199,000        |
| Engineering                  | \$ 58,000         |
| Blaze Top Track              | Included w/ above |
| 30 Mill Studs                | Included w/ above |
| Access Doors                 | \$ 14,000         |
| Tap & Finish                 | Included w/ above |
| Acoustical Caulk             | Included w/ above |
| Fire Caulk                   | Included w/ above |
| Gypsum Shaft Wall Assembly   | \$ 89,000         |
| Set HM Frames                | \$ 80,000         |
| Metal Backing                | \$ 18,000         |

## Things I don't got:

- **Time for haters**
- **Sales tax - that's on you dawg**
- **Overtime / Premium time - takes away from shredding on the guitar hero**
- **Doors & Hardware**

|                               |                       |
|-------------------------------|-----------------------|
| <b>My Total Number for HP</b> | <b>\$3,598,000.00</b> |
|-------------------------------|-----------------------|

Don't even bother reading all them other quotes you got when you know this one feels so right. Hit me up on Yammer and let me know my bid is legit. You only got 30 days, or my price will only go up.

The Speedster



# SUNNY SIDE FRAMING

West Southern, MI · 248.721.8715  
[Find us on Twitter @frameonthesunnyside](#)

Dear Hensel Phelps:  
I am pleased to provide you with our complete and qualified bid for the Luhrs Marriott project in downtown Phoenix. We are excited to bring you what we feel is our best number to provide a full and complete scope for the framing & drywall. Our price is good for 30 days.

## INCLUSIONS

|  |                    |
|--|--------------------|
| <ul style="list-style-type: none"><li>• Staff Parking</li><li>• Moisture Resistant Sheathing 30 mill studs</li><li>• Install of Access Doors</li><li>• Gypsum Board</li><li>• Acoustical Caulking</li><li>• Metal backing</li><li>• Tap &amp; Finish</li></ul> |                    |
| <b>Total Base Bid.....</b>   | <b>\$3,450,000</b> |
| <b>Alternate pricing as needed:</b>  |                    |
| - Fire Caulking  | \$21,000           |
| - Shaft Wall Assembly  | \$62,000           |
| - Blaze Top Track  | \$10,000           |
| - Provide and Install all Hollow Metal Doors and Frames  | \$417,000          |

## EXCLUSIONS

|  |  |
|--|--|
| <ul style="list-style-type: none"><li>• Insurance</li><li>• Bonds (Bid, Performance &amp; Payment)</li><li>• Staff Parking</li></ul> |  |
|--|--|

I look forward to hearing from you. Please let me know if you have any questions.

Sincerely,

Ignacious Nobel Peabody III  
President & CEO

# Specialty Design, Inc.

Phoenix, AZ | 480.358.7576

Below is our full proposal for the Luhrs Marriot project located in downtown Phoenix. We feel we are more than qualified to meet your accessories needs.



## **Inclusions / Exclusions**

### **INCLUSIONS**

Employee Parking  
Fire extinguishers only

### **EXCLUSIONS**

Tax (by HP)  
Overtime  
Bonds (add 3.2%)

## **PROPOSAL:**

- Toilet & accessories, toilet compartments, public and guest rooms accessories.....\$340,000
- Entrance mats.....\$92,000
- Markerboards.....\$55,000
- Site Furnishings.....\$18,000
- Metal Doors & Frames.....\$390,000
- Fire Extinguishers.....\$55,000
- Glass Shelving.....\$25,000
- Laundry Shoot.....\$11,000
- Coiling Doors.....\$56,000
- Louvers.....\$132,000
- Accordion Doors.....\$25,000
- Metal Lockers.....\$60,000
- Building Signage.....\$432,000
- Parking Control Equip.....\$49,000

**Total bid amount.....\$1,740,000**

We look forward to working with you.

Please note our bid is only good for 90 days.

Best Regards,  
Donny

We put the Special in specialties

# Not So Special Specialties, Inc.

Phoenix, AZ | 480.107.9588



## Dear Hensel Phelps

We are proud to present you with our full and complete scope for the specialties package on the Luhrs Marriott project.

**Total bid amount.....\$1,627,000**

### **BREAKDOWN:**

- Toilet and Accessories – \$300,000
- Markerboards – \$30,000
- Flagpoles w/ installation – \$29,000
- Signage – \$425,000
- Entrance Mats – \$71,000
- Wall Protection – \$15,000
- Metal Louvers – \$105,000
- Projection Screens – \$40,000
- Avian Control – \$16,000
- Metal Lockers – \$58,000
- Parking Control Equip – \$65,000
- Doors and Frames – \$425,000
- Overhead Coiling Door – \$48,000

## **Inclusions / Exclusions**

### **INCLUSIONS**

- Payment & Performance Bonds
- Staff Parking
- Bid good for 90 days

### **EXCLUSIONS**

- Tax (by HP)
- Laundry shoot
- Premium time
- Bonds
- Night shifts
- Multiple Mobilizations

Should you have any questions please don't hesitate to call.

Sincerely,  
Buzz

We may not be something special to look at, but our mom's say we're worth it!

## WE SO SPECIAL

Phoenix, AZ  
480.949.0111

goforrich@godaddy.com

### Project

Luhrs Marriott CY & RI  
Hensel Phelps Construction

### Inclusions

- Parking
- Bonds

### Exclusions

- Tax (by HP)
- Laundry Shoot

### Toilet and Bathroom Accessories

- \$442,000

Scope: All toilet compartments, bathroom accessories, and backing as shown in the contract documents.

### Marker Boards

- \$38,000

Scope: All marker boards shown on the contract documents.

### Projector Screens

- \$36,000

Scope: All projection screens shown on the contract documents.

### Flagpoles

- \$14,000

Scope: Supply flagpoles as shown on the contract documents. Flagpoles to be installed by others.

### Entrance Floor Mats

- \$82,000

Scope: Furnish and install all entrance floor mats as shown on the contract documents.

### Overhead Coiling Door

- \$52,000

Scope: Furnish and install all coiling doors as shown on the contract documents.

### Fireplaces

- \$69,000

Scope: Furnish and install all entrance floor mats as shown on the contract documents.

### Building Signage

- \$395,000

Scope: Furnish and install all building signage as shown on the contract documents.

### Fire Extinguishers

- \$48,000

Scope: Furnish and install all fire extinguishers and cabinets as shown on the contract documents.

### Louvers

- \$112,000

Scope: Furnish and install all aluminum louvers as shown on the contract documents.

### Glass Shelves in RI Guestrooms

- \$17,000

Scope: Install glass shelving in RI guestrooms. Shelving to be provided by others.

### Doors, Frames, and Hardware

- \$455,000

Scope: Provide and install all doors and hardware. Furnish door frames. Door frames to be installed by others.

**Total - \$1,760,000**

Price is good for 90 days