

CHANGE ORDER PROPOSAL - LABOR RATE CALCULATION FORM

NOTE: The contractor is required to complete one form for each craft/trade/classification for which they request a rate higher than the published fully burdened labor rates and attach the supporting documents.

PERFORMING CONTRACTOR:	Stand It Tall	DATE:	
PROJECT:	Lurhs Marriott	HP CONTRACT #.:	
PRIME CONTRACTOR:	Hensel Phelps Construction Co.	CONTRACTOR JOB #.:	
UNION <input type="checkbox"/> NO <input checked="" type="checkbox"/> YES	LOCAL #: 	PHONE NO.: 	P.L.A. <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
CRAFT / TRADE:	Carpenter	CLASSIFICATION:	General Foreman
WORKERS COMP. CLASS CODE:		U.C.I.P. <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	
		EXPIRATION DATE:	06/30/18

	STRAIGHT TIME Daily	OVERTIME Daily or Saturday	OVERTIME Sunday/Holiday
(A) TAXABLE HOURLY RATE			
Hourly Wage /Hr	\$47.25	\$70.88	\$94.50
Vacation / Holiday /Hr	\$5.60	\$5.60	\$5.60
TOTAL TAXABLE WAGE	\$52.85	\$76.48	\$100.10
(B) PAYROLL TAXES & WORKERS' COMPENSATION			
F.I.C.A./Medicare 7.65%	\$4.04	\$5.85	\$7.66
F.U.T.A. ⁽²⁾ \$0.18	\$0.18	\$0.18	\$0.18
S.U.T.A. ⁽²⁾ \$0.42	\$0.42	\$0.42	\$0.42
Liability Insurance ⁽³⁾ 0.00%	\$0.00	\$0.00	\$0.00
Subtotal			
Workers Compensation ⁽³⁾ 	\$0.00	\$0.00	\$0.00
TOTAL PRT & WORKERS' COMP.	\$4.64	\$6.45	\$8.26
(C) FRINGES (EMPLOYER PAYMENTS)			
Health & Welfare /Hr	\$13.25	\$13.25	\$13.25
Pension /Hr	\$0.00	\$0.00	\$0.00
Training /Hr	\$0.00	\$0.00	\$0.00
Other Payments (Specify) (Union)			
Cooperation Committee /Hr	\$0.00	\$0.00	\$0.00
Contract Admin /Hr	\$0.00	\$0.00	\$0.00
Drywall Industry Fund /Hr	\$0.00	\$0.00	\$0.00
ADR /Hr	\$0.00	\$0.00	\$0.00
/Hr	\$0.00	\$0.00	\$0.00
TOTAL FRINGES	\$13.25	\$13.25	\$13.25
TOTAL HOURLY LABOR RATE (A+B+C)	\$70.74	\$96.18	\$121.61

Note: If the actual numbers for payroll taxes are greater than 9%, please submit proper documents to justify the higher rate.

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PROJECT:	Lurhs Marriott	HP CONTRACT #.:	
PRIME CONTRACTOR:	Hensel Phelps Construction Co.	CONTRACTOR JOB #.:	
UNION <input type="checkbox"/> NO <input checked="" type="checkbox"/> YES	LOCAL #: 	PHONE NO.: 	P.L.A. <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
CRAFT / TRADE:	Carpenter	CLASSIFICATION: Foreman	U.C.I.P. <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
WORKERS COMP. CLASS CODE:			EXPIRATION DATE: 06/30/18

	STRAIGHT TIME Daily	OVERTIME Daily or Saturday	OVERTIME Sunday/Holiday
(A) TAXABLE HOURLY RATE			
Hourly Wage /Hr	\$44.25	\$66.38	\$88.50
Vacation / Holiday /Hr	\$5.60	\$5.60	\$5.60
TOTAL TAXABLE WAGE	\$49.85	\$71.98	\$94.10
(B) PAYROLL TAXES & WORKERS' COMPENSATION			
F.I.C.A./Medicare 7.65%	\$3.81	\$5.51	\$7.20
F.U.T.A. ⁽²⁾ \$0.18	\$0.18	\$0.18	\$0.18
S.U.T.A. ⁽²⁾ \$0.42	\$0.42	\$0.42	\$0.42
Liability Insurance ⁽³⁾ 0.00%	\$0.00	\$0.00	\$0.00
Subtotal			
Workers Compensation ⁽³⁾ 	\$0.00	\$0.00	\$0.00
TOTAL PRT & WORKERS' COMP.	\$4.41	\$6.11	\$7.80
(C) FRINGES (EMPLOYER PAYMENTS)			
Health & Welfare /Hr	\$12.75	\$12.75	\$12.75
Pension /Hr	\$0.00	\$0.00	\$0.00
Training /Hr	\$0.00	\$0.00	\$0.00
Other Payments (Specify) (Union)			
Cooperation Committee /Hr	\$0.00	\$0.00	\$0.00
Contract Admin /Hr	\$0.00	\$0.00	\$0.00
Drywall Industry Fund /Hr	\$0.00	\$0.00	\$0.00
ADR /Hr	\$0.00	\$0.00	\$0.00
/Hr	\$0.00	\$0.00	\$0.00
TOTAL FRINGES	\$12.75	\$12.75	\$12.75
TOTAL HOURLY LABOR RATE (A+B+C)	\$67.01	\$90.83	\$114.65

Note: If the actual numbers for payroll taxes are greater than 9%, please submit proper documents to justify the higher rate.

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NOTE: The contractor is required to complete one form for each craft/trade/classification for which they request a rate higher than the published fully burdened labor rates and attach the supporting documents.

PERFORMING CONTRACTOR: Stand It Tall DATE: _____

PROJECT: Lurhs Marriott HP CONTRACT #.: _____

PRIME CONTRACTOR: Hensel Phelps Construction Co. CONTRACTOR JOB #.: _____

UNION ☐ NO ☒ YES LOCAL #: _____ PHONE NO.: _____ P.L.A. ☐ YES ☒ NO

CRAFT / TRADE: Carpenter CLASSIFICATION: Journeyman U.C.I.P. ☒ YES ☐ NO

WORKERS COMP. CLASS CODE: _____ EXPIRATION DATE: 06/30/18

	STRAIGHT TIME Daily	OVERTIME Daily or Saturday	OVERTIME Sunday/Holiday
(A) TAXABLE HOURLY RATE			
Hourly Wage _____ /Hr	\$41.25	\$61.88	\$82.50
Vacation / Holiday _____ /Hr	\$5.60	\$5.60	\$5.60
TOTAL TAXABLE WAGE	\$46.85	\$67.48	\$88.10
(B) PAYROLL TAXES & WORKERS' COMPENSATION			
F.I.C.A./Medicare <u>7.65%</u>	\$3.58	\$5.16	\$6.74
F.U.T.A. ⁽²⁾ <u>\$0.18</u>	\$0.18	\$0.18	\$0.18
S.U.T.A. ⁽²⁾ <u>\$0.42</u>	\$0.42	\$0.42	\$0.42
Liability Insurance ⁽³⁾ <u>0.00%</u>	\$0.00	\$0.00	\$0.00
Subtotal			
Workers Compensation ⁽³⁾ _____	\$0.00	\$0.00	\$0.00
TOTAL PRT & WORKERS' COMP.	\$4.18	\$5.76	\$7.34
(C) FRINGES (EMPLOYER PAYMENTS)			
Health & Welfare _____ /Hr	\$12.75	\$12.75	\$12.75
Pension _____ /Hr	\$0.00	\$0.00	\$0.00
Training _____ /Hr	\$0.00	\$0.00	\$0.00
Other Payments (Specify) (Union)			
<u>Cooperation Committee</u> _____ /Hr	\$0.00	\$0.00	\$0.00
<u>Contract Admin</u> _____ /Hr	\$0.00	\$0.00	\$0.00
<u>Drywall Industry Fund</u> _____ /Hr	\$0.00	\$0.00	\$0.00
<u>ADR</u> _____ /Hr	\$0.00	\$0.00	\$0.00
_____ /Hr	\$0.00	\$0.00	\$0.00
TOTAL FRINGES	\$12.75	\$12.75	\$12.75
TOTAL HOURLY LABOR RATE (A+B+C)	\$63.78	\$85.99	\$108.19

Note: If the actual numbers for payroll taxes are greater than 9%, please submit proper documents to justify the higher rate.

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NOTE: The contractor is required to complete one form for each craft/trade/classification for which they request a rate higher than the published fully burdened labor rates and attach the supporting documents.

PERFORMING CONTRACTOR:	From the Top Concrete	DATE:	
PROJECT:	Lurhs Marriott	HP CONTRACT #.:	
PRIME CONTRACTOR:	Hensel Phelps Construction Co.	CONTRACTOR JOB #.:	
UNION <input type="checkbox"/> NO <input checked="" type="checkbox"/> YES	LOCAL #: 	PHONE NO.: 	P.L.A. <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
CRAFT / TRADE:	Finisher	CLASSIFICATION: Foreman	U.C.I.P. <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
WORKERS COMP. CLASS CODE:		EXPIRATION DATE:	07/31/18

	STRAIGHT TIME Daily	OVERTIME Daily or Saturday	OVERTIME Sunday/Holiday
(A) TAXABLE HOURLY RATE			
Hourly Wage /Hr	\$38.16	\$57.24	\$76.32
Vacation / Holiday /Hr	\$5.58	\$5.58	\$5.58
TOTAL TAXABLE WAGE	\$43.74	\$62.82	\$81.90
(B) PAYROLL TAXES & WORKERS' COMPENSATION			
F.I.C.A./Medicare 7.65%	\$3.35	\$4.81	\$6.27
F.U.T.A. ⁽²⁾ \$0.18	\$0.18	\$0.18	\$0.18
S.U.T.A. ⁽²⁾ \$0.42	\$0.42	\$0.42	\$0.42
Liability Insurance ⁽³⁾ 0.00%	\$0.00	\$0.00	\$0.00
Subtotal			
Workers Compensation ⁽³⁾ 	\$0.00	\$0.00	\$0.00
TOTAL PRT & WORKERS' COMP.	\$3.95	\$5.41	\$6.87
(C) FRINGES (EMPLOYER PAYMENTS)			
Health & Welfare /Hr	\$14.96	\$14.96	\$14.96
Pension /Hr	\$0.00	\$0.00	\$0.00
Training /Hr	\$0.00	\$0.00	\$0.00
Other Payments (Specify) (Union)			
Admin /Hr	\$0.00	\$0.00	\$0.00
Work Preservation /Hr	\$0.00	\$0.00	\$0.00
/Hr	\$0.00	\$0.00	\$0.00
/Hr	\$0.00	\$0.00	\$0.00
/Hr	\$0.00	\$0.00	\$0.00
TOTAL FRINGES	\$14.96	\$14.96	\$14.96
TOTAL HOURLY LABOR RATE (A+B+C)	\$62.65	\$83.19	\$103.73

Note: If the actual numbers for payroll taxes are greater than 9%, please submit proper documents to justify the higher rate.

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PERFORMING CONTRACTOR:	From the Top Concrete	DATE:	
PROJECT:	Lurhs Marriott	HP CONTRACT #.:	
PRIME CONTRACTOR:	Hensel Phelps Construction Co.	CONTRACTOR JOB #.:	
UNION <input type="checkbox"/> NO <input checked="" type="checkbox"/> YES	LOCAL #: 	PHONE NO.: 	P.L.A. <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
CRAFT / TRADE:	Finisher	CLASSIFICATION:	Journeyman
WORKERS COMP. CLASS CODE:		U.C.I.P. <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	
		EXPIRATION DATE:	07/31/18

	STRAIGHT TIME Daily	OVERTIME Daily or Saturday	OVERTIME Sunday/Holiday
(A) TAXABLE HOURLY RATE			
Hourly Wage /Hr	\$36.16	\$54.24	\$72.32
Vacation / Holiday /Hr	\$5.58	\$5.58	\$5.58
TOTAL TAXABLE WAGE	\$41.74	\$59.82	\$77.90
(B) PAYROLL TAXES & WORKERS' COMPENSATION			
F.I.C.A./Medicare 7.65%	\$3.19	\$4.58	\$5.96
F.U.T.A. ⁽²⁾ \$0.18	\$0.18	\$0.18	\$0.18
S.U.T.A. ⁽²⁾ \$0.42	\$0.42	\$0.42	\$0.42
Liability Insurance ⁽³⁾ 0.00%	\$0.00	\$0.00	\$0.00
Subtotal			
Workers Compensation ⁽³⁾ 	\$0.00	\$0.00	\$0.00
TOTAL PRT & WORKERS' COMP.	\$3.79	\$5.18	\$6.56
(C) FRINGES (EMPLOYER PAYMENTS)			
Health & Welfare /Hr	\$14.96	\$14.96	\$14.96
Pension /Hr	\$0.00	\$0.00	\$0.00
Training /Hr	\$0.00	\$0.00	\$0.00
Other Payments (Specify) (Union)			
Admin /Hr	\$0.00	\$0.00	\$0.00
Work Preservation /Hr	\$0.00	\$0.00	\$0.00
/Hr	\$0.00	\$0.00	\$0.00
/Hr	\$0.00	\$0.00	\$0.00
/Hr	\$0.00	\$0.00	\$0.00
TOTAL FRINGES	\$14.96	\$14.96	\$14.96
TOTAL HOURLY LABOR RATE (A+B+C)	\$60.49	\$79.96	\$99.42

Note: If the actual numbers for payroll taxes are greater than 9%, please submit proper documents to justify the higher rate.

DESIGN PROFESSIONAL RATE SCHEDULE FOR ADDITIONAL SERVICES

Proposer shall complete this exhibit and include in the Cost Proposal Submittal. If a category of personnel will not be used, write "not applicable" in the corresponding categories. Additional disciplines or staffing categories may be added where necessary.

DISCIPLINE	CATEGORY OVERHEAD/PROFIT %	DIRECT HOURLY RATE
DESIGN ARCHITECT		
Principal Design Architect	25%	\$295
Senior Design Architect	25%	\$275
Design Architect	50%	\$255
Junior Design Architect	100%	\$175
CAD/BIM Operator	100%	\$150
Draftsmen	100%	\$95
Sr. Spec Writer	100%	\$210
Spec Writer	30%	\$225
(Other) Studio Leader	25%	\$285
(Other) Sr. Project Manager	50%	\$275
(Other) Project Manager	50%	\$255
(Other) Architect V	50%	\$255
(Other) Architect IV	50%	\$210
(Other) Architect III	100%	\$175
(Other) Architect II	100%	\$125
(Other) Architect I	100%	\$95
(Other) Intern	100%	\$85
(Other) Interiors IV	30%	\$190
(Other) Interiors III	50%	\$150
(Other) Interiors II	100%	\$120
(Other) Interiors I	100%	\$95
(Other) Intern	100%	\$85
(Other) Visualization Specialist	50%	\$150
(Other) Tech. / Administrative	100%	\$150
(Other) Clerical	25%	\$85
LABORATORY PLANNING CONSULTANT		
Principal Laboratory Planner	25%	\$295
Senior Laboratory Planner	75%	\$285
Junior Laboratory Planner	Not Applicable	-
CAD/BIM Operator	100%	\$95
Draftsmen	Not Applicable	-
Sr. Spec Writer	Not Applicable	-
Spec Writer	Not Applicable	-
(Other) Project Manager	75%	\$150

(Other) Administrative	25%	\$80
STRUCTURAL		
Principal Engineer	75%	\$210
Senior Engineer	100%	\$180
Engineer	100%	\$160
Junior Engineer	Not Applicable	-
CAD/BIM Operator	100%	\$130
Draftsmen	100%	\$105
Sr. Spec Writer	Not Applicable	-
Spec Writer	Not Applicable	-
(Other) Managing Principal	25%	\$220
(Other) Project Manager	75%	\$200
(Other) Senior Structural Coord.	100%	\$155
(Other) Senior Revit Draftsman	100%	\$140
(Other) Technical Administrative	100%	\$100
(Other) Administrative	25%	\$85

DISCIPLINE	CATEGORY OVERHEAD/PROFIT %	DIRECT HOURLY RATE
MECHANICAL		
Principal Engineer	25%	\$255
Senior Engineer	Not Applicable	-
Engineer	Not Applicable	-
Junior Engineer	Not Applicable	-
CAD/BIM Operator	100%	\$85
Draftsmen	Not Applicable	-
Sr. Spec Writer	Not Applicable	-
Spec Writer	Not Applicable	-
(Other) Engineer 4	75%	\$190
(Other) Engineer 3	100%	\$140
(Other) Engineer 2	100%	\$105
(Other) Engineer 1	100%	\$85
(Other) Designer 3 Engineer	100%	\$150
(Other) Designer 2 Engineer	100%	\$120
(Other) Administrative	25%	\$85
ELECTRICAL		
Principal Engineer	25%	\$255
Senior Engineer	Not Applicable	-
Engineer	Not Applicable	-
Junior Engineer	Not Applicable	-
CAD/BIM Operator	100%	\$85
Draftsmen	Not Applicable	-
Sr. Spec Writer	Not Applicable	-

Spec Writer	Not Applicable	-
(Other) Engineer 4	75%	\$190
(Other) Engineer 3	100%	\$140
(Other) Engineer 2	100%	\$105
(Other) Engineer 1	100%	\$85
(Other) Designer 3 Engineer	100%	\$150
(Other) Designer 2 Engineer	100%	\$120
(Other) Administrative	25%	\$85
PLUMBING		
Principal Engineer	25%	\$255
Senior Engineer	Not Applicable	-
Engineer	Not Applicable	-
Junior Engineer	Not Applicable	-
CAD/BIM Operator	100%	\$85
Draftsmen	Not Applicable	-
Sr. Spec Writer	Not Applicable	-
Spec Writer	Not Applicable	-
(Other) Engineer 4	75%	\$190
(Other) Engineer 3	100%	\$140
(Other) Engineer 2	100%	\$105
(Other) Engineer 1	100%	\$85
(Other) Designer 3 Engineer	100%	\$150
(Other) Designer 2 Engineer	100%	\$120
(Other) Administrative	25%	\$85

DISCIPLINE	CATEGORY OVERHEAD/PROFIT %	DIRECT HOURLY RATE
CIVIL		
Principal Engineer	25%	\$288
Senior Engineer	Not Applicable	-
Engineer	Not Applicable	-
Junior Engineer	Not Applicable	-
CAD/BIM Operator	100%	\$146
Draftsmen	Not Applicable	-
Sr. Spec Writer	100%	\$174
Spec Writer	Not Applicable	-
(Other) Senior Vice President	25%	\$295
(Other) Director of Engineering	25%	\$253
(Other) Engineer 4	75%	\$156
(Other) Engineer 3	100%	\$122
(Other) Engineer 2	100%	\$89
(Other) Engineer 1	100%	\$86

(Other) Technical Administrative	100%	\$128
(Other) Administrative	25%	\$63
LANDSCAPE ARCHITECT		
Principal Landscape Architect	25%	\$200
Senior Landscape Architect	75%	\$160
Landscape Architect	100%	\$130
Junior Landscape Architect	Not Applicable	-
CAD/BIM Operator	Not Applicable	-
Draftsmen	Not Applicable	-
Sr. Spec Writer	Not Applicable	-
Spec Writer	Not Applicable	-
(Other) President	25%	\$250
(Other) Landscape Designer	100%	\$100
SUSTAINABILITY ENGINEER		
Principal Engineer	75%	\$255
Senior Engineer	Not Applicable	-
Engineer	100%	\$125
Junior Engineer	Not Applicable	-
CAD/BIM Operator	Not Applicable	-
Draftsmen	Not Applicable	-
Sr. Spec Writer	Not Applicable	-
Spec Writer	Not Applicable	-
Other	Not Applicable	-
Other	Not Applicable	-
(OTHER) ACOUSTIC & VIBRATION ENGINEER		
Principal Consultant	25%	\$295
Senior Consultant	75%	\$250
Consultant I	100%	\$175
Consultant II	100%	\$150
Technical Assistant	100%	\$125
Staff Assistant	50%	\$100
(OTHER) ELECTROMAGNETIC ENGINEER		
Principal	25%	\$215
Engineer	100%	\$155
Project Manager	75%	\$125
Technician	100%	\$112
BIM/CAD Admin	100%	\$112
Specification Writer	100%	\$71
Administrative Assistant	25%	\$71
Principal	50%	\$215
(OTHER) CODE & FIRE PROTECTION ENGINEER		



HENSEL PHELPS
Plan. Build. Manage.

Hensel Phelps Labor Rates

Labor Classification	Rate	PR Tax &I	Fringe Benefits	Total
Labor Foreman	37.29	5.64	15.17	58.10
Laborer	35.54	5.37	15.17	56.08
Carpenter Foreman	44.83	5.54	14.26	64.63
Carpenter	41.67	5.15	13.95	60.77
Finisher Foreman	41.42	6.26	16.58	64.26
Finisher	38.42	5.81	16.58	60.81

Project Director	25%	\$225
Sr. Fire Protection Engineer	75%	\$185
Fire Protection Engineer	100%	\$135
Engineering Designer	100%	\$115
CADD/BIM Technician	100%	\$100
Project Director	50%	\$225
(OTHER) WIND ENGINEER		
Principal	25%	\$295
Sr Engineer	75%	\$200
ProjEngineer	100%	\$182
Cad Op.	100%	\$122
EngTech	100%	\$84
Model Tech	100%	\$84
Clerical	50%	\$90
Wind Tunnel	100%	\$198
FID	100%	\$37
Data Acquisition	50%	\$37