



ABC AGGREGATES

"WE MAKE MOVING DIRT AS EASY AS ABC" CHARLES BRADLEE,
510.123.2223, CB@ABC.COM

INCLUSIONS

- Bond Rate: 0.85%
- Addenda 1-6 Adjustments
- Sales Tax
- 27% Local Labor
- 1 Year Warranty
- Security Badging

CLARIFICATIONS & ASSUMPTIONS

- We are not providing a price for concrete paving or curbs because we believe that scope belongs with site concrete.

- We do not have any of the AB where concrete is being place, we believe that scope is with site concrete.

EXCLUSION

- Concrete Paving
- Concrete Curbs and Gutters
- AB for Concrete

EROSION & SEDIMENT CONTROL

- SWPPP and Native Hydroseed Install
- Rock track-out at access/egress
- Lime treatment for subgrade and at Slab, Sidewalk, and AC

AGGREGATE BASE COURSE AND ASPHALT

- 7" Class II AB for Asphalt
- Multiple Mobilizations as Required
- 4" AC Paving

TRAFFIC COATING (NOT W/BASE BID)

- Pavement Marking / Striping \$5800
- Traffic Signage \$4900
- 4' Wheel Stops \$2500

BASE BID: \$1,100,000 OCIP DEDUCT: \$15,000

Alt: Non-expansive fill in lieu of Lime Treatment: \$200,000 Deduct

We are pleased to submit this proposal and are eager to work with HP.

Sincerely,

Charles Bradlee, Chief Estimator



CB@ABC.COM



ABC123AGG



510.123.2223

► Dirt Lovers

Joe Dirt, Senior Estimator
Phone: 510-347-5683
E-mail: Jdirt@lovedirt.com
Website: dirtlovers.com

Bid Received

02/06/2019
12:51:05

Scope of Work

Base Bid	\$590,000
ABC @ AC	\$197,000
Ashalt Paving	\$239,000

Inclusions

- SWPPP, Track-out, and Lime Treatment.
- Pavement Marking, Striping, Traffic Signage, and 4' Wheel Stops
- Bonded (1%), Accounted for sales tax
- Addenda 1-6 Price Updates
- Security Badging, Hold Price 120 Days, 1 Year Warranty
- 31% Local Labor

Exclusions

- Never said we love Concrete.

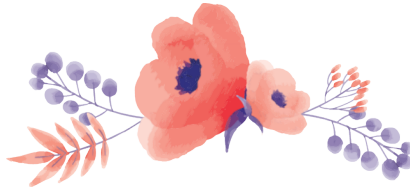
Clarifications

- OCIP Deduct: \$10,000

Thank you for receiving our bid! If you pick us, you'll love us as much as we love Dirt!

Joe Dirt

Senior Estimator



Bid Received

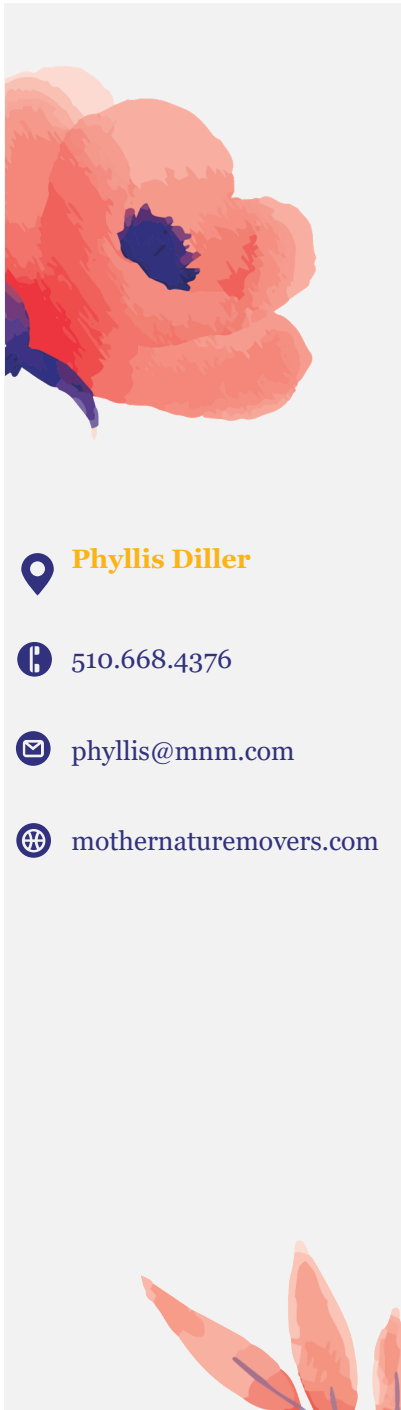
02/06/2019

13:28:47

Mother Nature Movers

“Avoid a Disaster go w/MNM”

We are pleased to present the following bid to Hensel Phelps.



Phyllis Diller



510.668.4376



phyllis@mnmm.com



mothernaturemovers.com

Scope of Work

Total: \$950,000

- SWPPP Install (Complete)
- Track-out rock at site entry/exit
- Lime treatment for subgrade, slabs, sidewalk and asphalt
- Pavement Marking and Striping (add to base bid) \$30,000
- Traffic Signage (add to base bid) \$5,000
- 4' Wheel Stops (add to base bid) \$4,000
- Aggregate base and AC Paving per plans and spec (complete)
- 2 Mobilizations

Inclusions

- Bond Rate 1%
- Addenda 1-6
- Sales Tax
- 35% Local Labor
- 1 Year Warranty
- Security Badging

Exclusions

- All concrete paving, curbs, and gutters and associated AB.

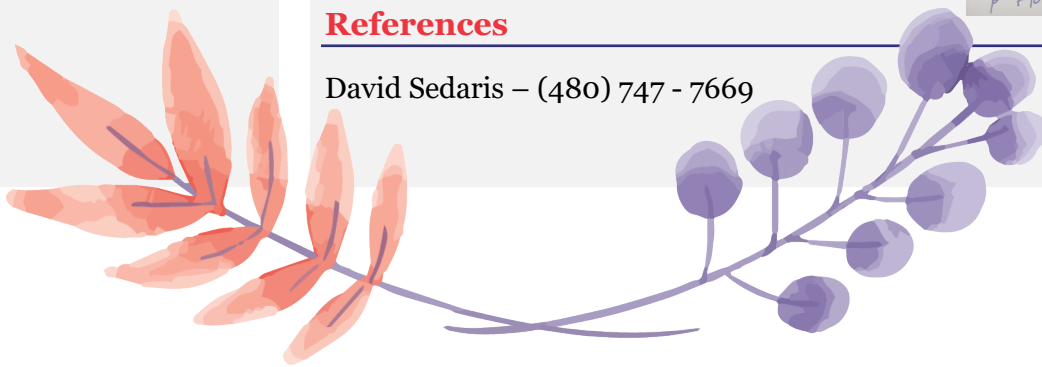
Clarifications and Assumptions

- Using non-expansive fill instead of lime treatment will result in a \$190,000 deduct
- OCIP Deduct: \$8,000

\$13,000
for Rock
Gravel
to Hauling Spoils

References

David Sedaris – (480) 747 - 7669



Bid Received

02/06/2019

13:21:33

TONKA TOYS

"TONKA TOUGH"

Base Bid: \$981,000

OCIP Deduct: \$5000

Scope of Work Includes the Following:

- Erosion and Sediment Control: \$8000 (Not in Base)
- SWPPP and Hydroseed Install (w/ Erosion)
- Track-out Entrance (w/ Erosion)
- Lime Treated Subgrade
- Lime Treat 18" @ Slab, Sidewalk, AC
- Aggregate Base for Asphalt : \$195,000 (Not in Base)
- Asphalt Paving : \$220,000 (Not in Base)
- Concrete Paving/Curbs : If not required **Deduct** \$300,000
- AB for Concrete and Pads : If not required **Deduct** \$246,000
- Pavement Marking/Striping : \$3500 (Not in Base)
- Traffic Signage : \$3800 (Not in Base)
- 4' Wheel Stops : \$2200 (Not In Base)

We appreciate the opportunity to bid on this project and look forward to the prospect of building a productive and long lasting relationship with Hensel Phelps Construction. We will hold our price for 120 days.

Nathon Tonka

President

510.123.4576

NT@tonka.com

INCLUSIONS

- Bond Rate :
0.65%
- Addenda 1-6
Price Update
- Sales Tax
- 45% Local
Labor
- 1 Year
Warranty
- Security
Badging

EXCLUSIONS

- Inspections
- Overtime

CLARIFICATIONS AND ASSUMPTIONS:

- We provide concrete services. Please include our breakouts in the concrete package if not accepted in this bid package.

Bid Received
02/06/2019
13:00:16

STEEL IMPROVEMENT

OBJECTIVE We are pleased to provide the following bid to Hensel Phelps. You should most definitely select us because we are backed by Binford Tools.

SCOPE OF WORK

- 051200 Structural Steel Framing (w/ Base)
- 054000 Cold Formed Metal Framing (w/ Base)
- 055000 Metal Fabrication (Add'l Breakouts Below) \$51,000
 - HSS @ Call box \$20,000
 - Roof Hatch Ladder w/ Install \$2000
 - Galvanized W6x15 and Install \$1000
- 076200 Sheet Metal Flashing and Trim (w/ Base)
- 074113.13 Formed Metal Roof Panels (w/ Base)
- 133419 Metal Building Systems (Complete) (w/ Base)

ENHANCEMENTS We will do all the enhancements (3,8,13,14,16,23,24,25,26) for a Lump sum of \$650,000

INCLUSIONS BOND IS GOOD, UPDATED PRICING, WE CAN PROBABLY DO THE SECURITY BADGING, I'LL HOLD MY PRICE FOR ALMOST 120 DAYS, 38ISH% LOCAL LABOR

EXCLUSIONS 1-year warranty, Overtime, Weekend Work, Night Work

CLARIFICATIONS People say we do a lot of change orders, but I want to set the record straight, that's not true, we just have worked with bad GC's but we know you guys are great!
OCIP Deduct: \$35,000,

REFERENCES **AL BORLAND : 510.326.3267**

Total Base Bid: \$1,950,000

PROSPERITY CONSTRUCTION

Bid Received

02/06/2019

13:18:31

BUILDERS FOR PEOPLE WHO CARE

510-012-3456 • HC@PROSPERITY.COM • PROSPERITYCONSTRUCTION.COM

We are pleased to provide the following bid to Hensel Phelps and look forward to establishing an excellent working relationship on this job.

Scope of Work

- Structural Steel Framing
- Cold Formed Metal Framing
- Metal Fabrications
- Bollards FOB
- HSS @ Monument Sign
- HSS @ Call Box
- Removable Bollards
- Roof Hatch w/ Install
- Roof Hatch Ladder w/ Install
- Fence Post, Plates, and Sleeves
- Galvanized W6x15 @ HP Pad
- Galvanized W6x15 Install
- Sheet Metal Flashing and Trim
- Formed Metal Roof Panels
- Sheet Metal Flashing and Trim
- Metal Building Systems
- 6" Metal Gutter
- 4" Downspout
- HSS Columns
- Rigid Insulation HPCI Panel
- Trim and counterflashing
- Crane
- Mobilization

Alternates

- We propose to use a 28K forklift in lieu of crane : \$30,000 (Deduct)
- Enhancement 3 – Canopy : \$45,000
- Enhancement 8 – Clerestory : \$56,000
- Enhancement 13 – Block Option (wainscoting) : \$3000
- Enhancement 14 – Block Option (wainscoting) : \$2000
- Enhancement 16 – Block Option (wainscoting) : \$1000
- Enhancement 23 – Mezzanine and Stairs : \$145,000
- Enhancement 24 – Mezzanine and Stairs : \$138,000
- Enhancement 25 – Mezzanine and Stairs : \$140,000
- Enhancement 26 – Mezzanine and Stairs : \$138,000
- OCIP Deduct : \$51,000

Inclusions

- Bond Rate: 1.65%
- Addenda 1-6 Pricing Update
- Sales Tax
- Project Labor Agreement
- 41% Local Labor
- 1 Year Warranty
- Security Badging
- Hold Price 120 Days

Exclusions

- Overtime
- Weekend Work
- Nightwork

Thank you for the opportunity,

Harold C.
Owner and CEO

We Can Fix It Steel

We are pleased to provide the following Bid to Hensel Phelps.

Total Bid: \$1,900,000

Scope of Work

- We have structural steel framing, cold formed metal framing, metal fabrication (\$58,000 not with Base Bid), formed metal roof panel, sheet metal flashing and trim, and Metal Building Systems (including crane) complete per plans and specs.

Alternates

- Enhancement 3 – Canopy : \$48,000
- Enhancement 8 – Clerestory : \$58,000
- Enhancement 13 – Block Option (wainscoting) : \$2000
- Enhancement 14 – Block Option (wainscoting) : \$1500
- Enhancement 16 – Block Option (wainscoting) : \$1000
- Enhancement 23 – Mezzanine and Stairs : \$118,000
- Enhancement 24 – Mezzanine and Stairs : \$118,000
- Enhancement 25 – Mezzanine and Stairs : \$118,000
- Enhancement 26 – Mezzanine and Stairs : \$118,000
- OCIP Deduct : \$2,000

Inclusions

- Addenda 1-6 pricing updates, Sales tax, PLA, 100% Local Labor, 1-year warranty, and Security Badging.
- We will hold our price for 120 days

Exclusions

- Weekend work, night work, and overtime.

Clarifications:

- We specialize in residential, but have established a foothold in the commercial industry. And if there's ever an issue, I reassure you, we CAN fix it!

Contact

 **Robert Builder**

 **510.762.2845**

 **bobb@fixit.com**

 **wecanfixit.com**

Bid Received

**02/06/2019
13:59:08**

STEEL ACADEMY

Richard Pike
rpike@sa.com
510.013.4567
Steelacademy.com

Bid Received

02/06/2019
14:27:59

Dear Hensel Phelps,

Steel Academy is pleased to provide the following bid for the Solano County Vocational Rehabilitation Center.

Base Bid	\$2,018,000
Structural Steel Framing	w/Base
Cold Formed Metal Framing	w/Base
Metal Fabrications (Complete per plans and specs)	\$89,000
Formed Metal Roof Panels	w/Base
Sheet Metal Flashing and Trim	w/Base
Metal Building Systems (crane included)	w/Base
Enhancement 3	\$50,000
Enhancement 8	\$60,000
Enhancement 13	\$3500
Enhancement 14	\$2000
Enhancement 16	\$2000
Enhancement 23-26	\$110,000/ea

INCLUSIONS

Bond Rate: 1.5% – Addenda 1-6 Pricing Updates – Sales Tax – PLA – 35% Local Labor – 1 year Warranty – Security Badging – Hold Price : 120 Days

EXCLUSIONS

All Overtime

Inspections

Alternates: OCIP Deduct : \$20,000

Regards,

Richard Pike

Chief Estimator

Bid Received

02/06/2019

13:01:09

Master Builders

Scope of Work

Mobilization	\$10,000
Holding Cells	\$15,000
Trash Enclosure	\$10,000
Solano County Office	\$14,500
Cap Shape 4" vs. 8"	\$2500
Setting Frames in CMU	\$1800
Grouting Frames in CMU	\$900
Setting Embeds in CMU	\$2200
Enhancement 3	\$17,000
Enhancement 13	\$19,000
Enhancement 14	\$33,500
Enhancement 16	\$89,000



Emmett Brickowski



510.555.2742



EB@MB.com



[Your Website]

Inclusions

- Bond Rate: 1.1%
- Hold Price 120 Days
- Addenda 1-6 Price Adjustment
- Sales Tax
- Reinforcing for Enhancements
- Provide Reinforcing for Enhancements
- 30% Local Labor
- 1 Year Warranty
- Security Badging
- Washout
- OSHA Silica Compliant

Exclusions

- Overtime

Alternate: OCIP Deduct: \$2000

Thank you for receiving our bid, we look forward to hearing from you soon.

Emmett Brickowski,
Senior Estimator

Bid Received**02/06/2019
13:37:26**

BLOCK IT UP

"A Course Above the Rest"

ABOUT US

Block it UP LLC. Prides itself in quality masonry. We have worked in the beautiful Golden State since 1928 and have always stacked up a course above the rest! At Block IT UP we value safety above all else, because ultimately our workers are here to provide for their families, so they must return home to them every day! We believe in putting our best foot forward and our results speak for themselves. We appreciate the opportunity to bid this project, and we look forward to hearing from you soon.

CONTACT

PHONE:
510-555-0103

WEBSITE:
Blockitup.com

EMAIL:
Dik@biu.com

SCOPE OF WORK

Mobilization	\$5000
Holding Cells	\$15,700
Trash Enclosure	\$9,700
Solano County Office	\$14,100
Cap Shape 4" vs. 8"	\$1900
Setting Frames in CMU	\$1300
Grouting Frames in CMU	\$1000
Monument Sign	\$5400
Enhancement 13	\$22,000
Enhancement 14	\$35,000
Enhancement 16	\$87,000

INCLUSIONS

- Bond Rate: 1.0%
- 1 Year Warranty
- Addenda 1-6 Price Adjustment
- Sales Tax
- Hold Price 120 Days
- OSHA Silica Compliant
- 90% Local Labor
- Security Badging
- Washout

ALTERNATES

- Reinforcing for the enhancements: \$10,000
- OCIP Deduct: \$2000

EXCLUSIONS

- Weekend work, Night Work, and Overtime

Regards,

Dikembe Mutombo

THE BLOCK CHAMP

"WE BLOCK OUT THE COMPETITION"

George Foreman. 510-555-3456. Chief Estimator

Bid Received

02/06/2019

11:19:40

OVERVIEW

1. Project Background and Description

i Look at our numbers and revenue since 2009, we are the clear block champions in California. Our work speaks for itself, and there's no competition. We have done a detailed take-off of the plans and are very confident with the scope presented. We will get this project done ahead of schedule, which will save you time and money. We are a very valuable design assist partner and can show you where the plans have room for enhancements. We have been the best masons consistently year in and year out, so if you want to be a part of us, fill out the box at the bottom of this sheet, and let us know when we start.

2. Project Scope

i We have thoroughly reviewed the plans and in our base bid, we have included mobilization, holding cells, trash enclosure, monument sign, Solano County Office, Cap Shape, Setting and Grouting Frames in CMU, and Setting Embeds in CMU. We are sure to have this scope complete, so you can tie us to plans and specs complete, we assure you that we have everything.
Base Bid: \$54,000 Enhancement 3: \$16,000 Enhancement 13: \$20,050 Enhancement 14: \$36,480 Enhancement 16: \$88,250

3. Inclusions

i Bond Rate 1.4% – Addenda 1-6 Price Updates – Sales Tax – 1 Year Warranty – Washout

Alternate: OCIP Deduct: \$2220

4. Specific Exclusions from Scope

i We will not participate with Local Labor requirements, if you want the best, you take what we give you. We will only hold our price for 90 days, and we will not abide by the new OSHA Silica provisions, this is a new standard that is impossible to meet, but also impossible to regulate, there is no way they enforce this. We will not subject our workers to security clearances/badging. Our exclusions are nonnegotiable.

APPROVAL AND AUTHORITY TO PROCEED

We approve the project as described above, and authorize the team to proceed.

Name	Title	Date



Bid Received

02/06/2019
12:31:18

CONTACT

PHONE:
510-555-5679

WEBSITE:
coolrunnings.com

EMAIL:
sanka@coolrunnings.com

COOL RUNNINGS HVAC
Sanka Coffie, Senior Estimator
"It's Cool Down Time"

Dear Hensel Phelps we are pleased to provide you the following bid:

Fire Stopping	\$15,000
Joint Sealants	w/ Firestopping
HVAC	\$1,096,000
Natural Gas Piping	w/HVAC
Refrigerant Piping	w/HVAC
Condensate Piping	w/HVAC
Security Grill	w/HVAC
Louvers	w/HVAC
Duct Cleaning	w/HVAC
Temporary Bldg Cond.	w/HVAC

Inclusions: Bond Rate: 1.0% – Addenda 1-6 Pricing Updates – Sales Tax – 35% Local Labor – 1 Year Warranty – Security Badging

Hold Price: **120** Days

Exclusions: Overtime and Inspections

Clarifications: Per the flooring spec we believe some temporary building conditioning will be required. We have budgeted **\$3000** to cover that scope of work.

– OCIP Deduct : \$24,000

Sincerely,

Sanka Coffie

Preconstruction Manager

SEA BREEZIE MECHANICAL

Chris Brown · 510.744.2662

cbrown@seabreezeie.com · seabreeziemech.com

Sea Breeze Mechanical is proud to present the following bid to Hensel Phelps. We look forward to hearing from you soon.

SCOPE OF WORK

Fire Stopping	\$15,000
Joint Sealants	w/ Firestopping
HVAC	\$970,000
Natural Gas Piping	w/HVAC
Refrigerant Piping	w/HVAC
Security Grill	w/HVAC
Louvers	\$19,000
Duct Cleaning	\$26,000

INCLUSIONS

- Bond Rate 1.2%
- 1 Year Warranty
- Sales Tax
- Security Badging
- Local Labor : 30%

We are willing to hold our price 150 days.

Alternate: **OCIP Deduct: \$10,000**

EXCLUSIONS

- Premium Time
- Dampers not specifically located on dwgs
- Painting
- Inspections

Regards,

Chris Brown

Senior Estimator

ICE BOX LLC

Iceboxllc.com | 510.423.1012 | omari@icebox.com

Please see our bid for the mechanical portion of the Solano County Vocational and Rehabilitation Center below.

Scope of Work

HVAC..... \$1,045,000

- This scope includes all HVAC equipment and accessories, as well as, refrigerant piping, all registers and grilles, access doors, facility and natural gas piping, and louvers. Any excavation for u/g hydronic piping is also covered in this scope of work.

INCLUSIONS

- Bond Rate: 1.1%
- Sales Tax
- Local Labor: Exact % TBD
- 1 Year Warranty

EXCLUSIONS

- Pipe Painting
- Inspections
- Weekend Work

ALTERNATES

- OCIP Deduct: \$14,000

Sincerely,

Omari Grandberry,
Preconstruction Manager