| PROPOSAL |
|----------|
| SUMMARY |

Curtainwall

| PROJECT | | | | | | | Curtainwall | | | | | |
|---------|--|----------|-----------------------|--------------------|---------------------|----------|------------------------|----------|---------------------|--|----------|---|
| | PHX Sky Train - Stage 2 | | ope Desired | Exterior Solutions | | Sy | stems | Sun S | tate Glass | | | |
| | Phoenix, AZ | | | Los Ar | ngeles, CA | Sea | ittle, WA | Pho | enix, AZ | | | |
| | | | | Dou | g Graves | Teres | sa R. Gaul | Joe E | alenciaga | | | |
| | | | | | | | | | | | | |
| SEC. | DESCRIPTION | Included | TOTAL | Included | TOTAL | Included | TOTAL | Included | Total | | | |
| | Bid Amount | | \$1,300,000 | | | | | | | | | |
| | Bond | 0.7% | ✓ | 0.7% | ~ | 1% | ~ | 0.8% | ~ | | | |
| | Sales Tax | 8.6% | NA | N | ~ | N | ~ | N | ~ | | | |
| | Proposal good for 90 days | | | | ~ | | ~ | | ~ | | | |
| | Certified Small Business | | ~ | | No | | No | | No | | | |
| | Two Year General Warranty | | | | ~ | | ~ | | ~ | | | |
| | OCIP Deduct | | | | \$ (16,000) | | \$ (20,000) | | \$ (22,000) | | | |
| | PHX Sky Harbor Experience | | ~ | | ~ | | ~ | | No | | | |
| | Security Badging Included | No | Not Req'd | | No - OK | | No - OK | | No - OK | | | |
| | Permits | | × | | ~ | | ~ | 1 | ~ | | 1 | |
| | Inspection Fees | | ~ | | ~ | | ~ | l | ~ | | l | |
| | Hoisting for own work | | ~ | | ~ | | ~ | 1 | ~ | | 1 | |
| | Fall protection for own work | | ~ | | ~ | | ~ | | ~ | | | |
| | Accepts HP Subcontractor Contract Template Form FOG730.2 | | ~ | | ~ | | ~ | | ~ | | | |
| | | | | | 1 | | | | | | | |
| | | - | | | | | | | | | | |
| | RCC Station | - | | | | | | | | | | |
| | Aluminum Framed Glazing and Storefronts | - | ~ | | \$ 1,301,250 | | \$ 1,345,250 | | \$ 1,137,480 | | | |
| | West Elevation Curtainwall Section | - | ~ | | ¢ 1,001,200 ✓ | | ♥ 1,040,200 | | v 1,107,400 | | | |
| | Curved Head Detail at W. Elevation | - | ~ | | ~ | | ~ | | ~ | | | |
| | Heat Test System | | ~ | | ~ | | ~ | N | | | | |
| | Soak Test System | - | ✓ × | | ~ | | \$ 7,500 | N | | | | |
| | Glazed Aluminum Entry Doors at Storefronts | - | ✓ | | \$ 49,869 | | \$ 55,575 | N | \$ 40,370 | | | |
| | Glazed Entry Doors at Boarding Platforms | No | w/ A/T Contractor | | 3 49,809 No - OK | | \$ 35,375 \$ 15,480 | | 3 40,370 No - OK | | | |
| | Joint Sealants | NO | | | N0 - OK | | | N | | | | |
| | | _ | | | * * | | \$ 2,525 • | N | \$ 10,000 | | | |
| | Freight | - | ~ | | | | | | | | | |
| | BIM Modeling | - | • | | \$ 13,025 | | \$ 17,830 | | \$ 9,640 | | | |
| | | _ | | | | | | | | | | |
| | | | | | | | | | | | | |
| | Scope to Complete Drawings | | ~ | | A 75.000 | | ¢ 00.440 | | ¢ 05.000 | | | |
| | Mock-up Steel | | | | \$ 75,000 | ļ | \$ 82,410 | | \$ 65,000 | | Į | |
| | Delegated Design & Engineering Requirements | - | ~ | | ~ | ļ | • | N | \$ 125,000 | | | |
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| | | | - | | | | - | | - | | | |
| | | | \$1,300,000 | | \$ 1,423,000 | | \$ 1,507,000 | | \$ 1,365,000 | | | |
| | | | | | | | | INCO | MPLETE | | | |

| F | PROF | POS | AL |
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| 5 | SUMI | MAR | Y |

Metal Panels

| PROJECT | | r | | | | 1 | | r | | | | |
|----------|--|-----------|---------------------|----------|-------------------------------|----------|------------------------|----------|--------------------------------------|----------|-----------------------|--|
| FILOJECT | PHX Sky Train - Stage 2 | | | Performa | nce Contracting | | neous Metals | | | | | |
| - | | | e Desired | | Inc. | | olutions | | Sheet Metal | | | |
| | Phoenix, AZ | | | | oenix, AZ | | √egas, NV | | sdale, AZ | | | |
| | | | | Ma | ary Baker | Jim | n Balagio | Bru | ice Lee | | | |
| SEC. | DESCRIPTION | Included | TOTAL | Included | TOTAL | Included | TOTAL | Included | TOTAL | | | |
| SEC. | Bid Amount | Included | \$800,000 | Included | TOTAL | Included | TOTAL | Included | TOTAL | | | |
| | Bond | 0.7% | \$800,000 ✓ | 1% | ~ | 1% | ~ | 1% | ~ | | | |
| | Sales Tax | 8.6% | NA | N 170 | ~ | 176 N | ~ | 176 N | ~ | | | |
| | Proposal good for 90 days | 0.070 | ~ | IN | ~ | IN | ~ | IN | ~ | | | |
| | Certified Small Business | | ✓ · | | No | | No | | No | | | |
| | Two Year General Warranty | | ~ | | ~ | | ~ | | × | | | |
| | OCIP Deduct | | ~ | | \$ (7,000) | | \$ (13,000) | | \$ (11,000) | | | |
| | PHX Sky Harbor Experience | | ~ | | φ (1,000) ✓ | | φ (10,000) • | | φ (11,000) ✓ | | | |
| | Security Badging Included | No | Not Reg'd | | No - OK | | No - OK | | No - OK | | | |
| | Permits | | w/ HP | | No - OK | | No - OK | | No - OK | | | |
| | Inspection Fees | NU | w/nr ✓ | | NO-OK | | NU-OK | | NO-OK | | | |
| | Hoisting for own work | | ~ | | ~ | | ~ | | ~ | | | |
| | Fall protection for own work | | ✓ · | | ~ | | ~ | | ~ | | | |
| | Accepts HP Subcontractor Contract Template Form FOG730.2 | | ✓ × | | ~ | | ~ | | ~ | | | |
| | | | | | | | | | | | | |
| | | | | | | | 1 | | | | | |
| - | Metal Panel Specific Check Questions: | | | | | | 1 | | | | | |
| | All interior Misc. Metals to be primed | | ~ | | ~ | | ~ | | ~ | | | |
| | Bid Package includes Roofing Scope | | ✓ × | | No | | ~ | | No | | | |
| | | | | | 110 | | | | NO | | | |
| | | | | | | | | | | | | |
| 1 | RCC Station | | | | | | | | | | | |
| | Metal Panel Ceilings | w/ ceilin | g contractor | | No | | ~ | | No | | | |
| | Painted Composite Metal Panels | | y 001111110101 ✓ | | \$ 404,086 | | \$ 352,372 | | \$ 382,460 | | | |
| | Insulation | | ~ | | \$ 189,540 | | \$ 179,126 | | \$ 192,820 | | | |
| | Air Moisture Barrier | | | | \$ 110,730 | | \$ 101,281 | | \$ 111,759 | | | |
| | Metal Panel Cladding at Platform Doors | | ~ | w/ M | etal Panels | | \$ 8,769 | | \$ 23,141 | | | |
| | Metal Cladding at Fixed Glazing Panels | | ~ | | etal Panels | | \$ 9,473 | | w/ above | | | |
| | Roofing Perimeter - Upturns at parapets - sheet metal, reglet, flashing etc. | | ~ | VV/ IVI | \$ 98,120 | | \$ 82,062 | | \$ 93,400 | | | |
| | Parapet Cap | | · · · | | \$ <u>30,120</u> \$ 20,750 | | \$ 02,002 \$ 21,455 | | \$ <u>33,400</u> \$ <u>23,670</u> | | | |
| | Гагарек Сар Москир | | ~ | | \$ 20,730 No | | ⇒ 21,455 ✓ | | \$ 23,070 ✓ | | | |
| | Joint Sealants | | × | | × | | ~ | | ~ | | | |
| | BIM Modeling | | | | \$ 32,500 | | \$ 25,000 | | | | | |
| | Delegated Design & Engineering Requirements | | | | \$ 32,500 • | | \$ 25,000 • | | ÷ | | \longrightarrow | |
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| | | | \$800,000 | | \$ 849,000 | | \$ 767,000 | | \$ 816,000 | | | |
| | | 1 | | | | | | | | | | |

PROPOSAL SUMMARY

Roofing

| | | | | - | | - | | - | | - | | |
|--------|--|----------|----------------------|----------|------------|----------|------------|----------|--------------|---|----------|---|
| ROJECT | | | | | | Misce | llaneous | Wes | t Coast | | | |
| | PHX Sky Train - Stage 2 | | pe Desired | Star | Roofing | Metals | Solutions | Commer | cial Roofing | | | |
| | Phoenix, AZ | | | Pho | enix, AZ | Las V | egas, NV | Pho | enix, AZ | | | |
| | · · · · · · · · · · · · · · · · · · · | | | Rom | an Smith | Jim | Balagio | Jim | Barrett | | _ | |
| | | | | | | | 0 | | | | | |
| SEC. | DESCRIPTION | Included | TOTAL | Included | TOTAL | Included | TOTAL | | 1 | | <u> </u> | T |
| | Bid Amount | 1 | \$45,000 | | See Below | 1 | See Below | | See Below | | <u> </u> | + |
| | Bond | 0.7% | ~ | 0.8% | ~ | 1.0% | ~ | 0.7% | ~ | | | - |
| | Sales Tax | 8.6% | NA | N | ~ | N | ~ | N | ~ | | - | - |
| | Proposal good for 90 days | | × | | ~ | | ~ | | ~ | | | - |
| | Certified Small Business | | ~ | | No | | No | | No | | - | |
| | Two Year General Warranty | | ~ | | ~ | | ~ | | ~ | | - | |
| | OCIP Deduct | | | | \$ (3,000) | In Metal | Panels Bid | | \$ (2,500) | | | - |
| | PHX Sky Harbor Experience | | ~ | | ~ | | ~ | | No | | - | |
| | Security Badging Included | No | Not Reg'd | | No - OK | 1 | No - OK | | No - OK | | | + |
| | Permits | | lo w/ HP | | No - OK | 1 | No - OK | | No - OK | | | + |
| | Inspection Fees | | ~ | | ~ | 1 | ✓ | | v | | | 1 |
| | Hoisting for own work | | ~ | | ~ | 1 | ~ | | ~ | | | + |
| | Fall protection for own work | | | | ~ | | ~ | | ~ | | | - |
| | Accepts HP Subcontractor Contract Template Form FOG730.2 | | ~ | | ~ | | ~ | | ~ | | | - |
| | | | | | | | | | | | - | |
| | Roofing Specific Check Questions: | | | | | | | | | | - | |
| | Bid Package includes Metal Panels Scope | | ~ | | No | | ~ | | No | | - | |
| | | | | | | | | | | | | - |
| | | | | | | | | | | | | - |
| | RCC Station | | | | | | | | | | - | |
| | Roofing System | | ~ | | See Below | | \$ 39,785 | | \$ 45,020 | | - | |
| | Bituminous Membrane Roofing System with Cap Sheet | | ~ | | \$ 31,470 | | v | | ~ | | _ | 1 |
| | Roofboard | | ~ | | \$ 6,580 | | ~ | | ~ | | | 1 |
| | PVC Flashings at Roof Penetrations, Curbs, Parapet | | ~ | | \$ 9,058 | | ~ | | ~ | | _ | 1 |
| | Rigid Insulation | | ~ | | \$ 4,500 | | ~ | | ~ | | _ | 1 |
| | Welded Stainless Steel Gutters | No | w/ Metal Panels | | \$ 7,854 | | ~ | | \$ 8,245 | | | |
| | PVC Walkway Pads | | ~ | | \$ 4,120 | | \$ 3,247 | | \$ 4,230 | | _ | 1 |
| | Manufactured Walkways that attach to standing seam roof | | ~ | | \$ 8,240 | | \$ 7,540 | | \$ 9,545 | | | - |
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| | | | \$45,000 | | \$ 69,000 | | \$ 51,000 | | \$ 65,000 | | | + |
| | | | φ+0,000 | | φ 03,000 | | φ 51,000 | | φ 00,000 | | | |

| PROPOSAL | |
|----------|--|
| SUMMARY | |

Feature Art Wall

| PROJECT | PHX Sky Train - Stage 2 | - | cope Desired | Art Spe | ecialist Inc. | Wor | Idwide Art | Hons | el Phelps | | r | |
|---------|--|----------|--------------------------|----------|---------------|--------------|--------------|----------|--------------|--|---|----------|
| | Phoenix, AZ | | cope besited | | enix, AZ | | arlotte, NC | | enix, AZ | | | |
| | | | | | y Benson | | ike Brew | | e Chance | | | |
| | | | | NICK | y Delisoli | IVI | ke biew | Wau | e Chance | | | |
| SEC. | DESCRIPTION | Included | TOTAL | Included | TOTAL | Included | TOTAL | Included | TOTAL | | | <u> </u> |
| | Bid Amount | | \$1,575,000 | | | | | | | | | |
| | Bond | 0.7% | × | 0.9% | * | 0.8% | * | 1% | * | | | |
| | Sales Tax | 8.60% | NA | N | * | N | * | N | * | | | |
| | Proposal good for 90 days | | × | | ~ | | > | | > | | | |
| | Certified Small Business | | | | ~ | | No | | No | | | |
| | Two Year General Warranty | | | | ~ | | ~ | | ~ | | | |
| | OCIP Deduct | | | | \$ (10,000) | | \$ (12,000) | | \$ (9,000) | | | |
| | PHX Sky Harbor Experience | | × | | No | | No | | > | | | |
| | Permits | No | Not Req'd | | No - OK | | No - OK | | No - OK | | | |
| | Inspection Fees | | No w/ HP | | No - OK | | No - OK | | * | | | |
| | Hoisting for own work | | × | | ~ | | * | | * | | | |
| | Fall protection for own work | | × | | ~ | | * | | * | | | |
| | Accepts HP Subcontractor Contract Template Form FOG730.2 | | × | | ~ | | ~ | | ~ | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | RCC Station | | | | | | | | | | | |
| | Metal Pipes for Decorative Screen Wall | | | | \$ 374,890 | | \$ 381,234 | | \$ 1,100,000 | | | |
| | Pipe Supports W/ Plates | | | | \$ 98,788 | | \$ 95,142 | | ~ | | | |
| | Paint (Coatings) | | | | \$ 475,000 | | \$ 485,000 | | ~ | | | |
| | Custom Base Plates | | | | \$ 24,687 | | \$25,712 | | ~ | | | |
| | Drill & Epoxy Anchor base plates | | | | \$ 11,912 | | \$ 9,548 | | • | | | |
| | GPR Scanning | | | | \$ 8,526 | | \$ 8,526 | | • | | | |
| | Lighting | No | w/ electrical contractor | | No - OK | | No - OK | | No - OK | | | |
| | Freight | | | | \$ 68,048 | | \$ 72,450 | | ~ | | | |
| | Mockups | | | | \$ 17,059 | | \$ 18,054 | | > | | | |
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| | | | \$1,575,000 | | \$ 1,069,000 | $\mathbf{>}$ | \$ 1,084,000 | | \$ 1,091,000 | | | |
| | | | | | | | | | | | | |