



QUOTATION

Account Name Lakers Practice Facility Created Date 8/4/2016
Quote Number 00051403 Expiration Date 9/30/2016

Contact Name Prepared By
Title Title
Phone Phone
Fax Fax
Email Address Email Address

Quantity	Model/Part #	Product Description	Dimensions L x H x W/D
1,000.00	009-0084	2-WIRE indoor/outdoor direct burial type R/G 58/U Coax Cable (per foot)	
4.00	2772-ETN-NL	Basketball/Volleyball/Wrestling LED Scoreboard	10'x5'11"x8"
1.00	9715M	Locker Room Clock LED Display (Master)	14.25"x10.25" x1.5"
2.00	9715S	Locker Room Clock LED Display (Secondary)	14.25"x10.25" x1.5"
1.00		End of Period LED (One Backboard)	
2.00	E100	Ethernet Cable 100 ft w/Connectors	100'
2.00	EOP 275-0717	End of Period LED Light Set (42" or 48" Backboard) - SCD7/T7 Series Interface	0.7"x1.5"x4"
6.00	MPC(W) Case	MPC/ MPCW Control Carrying Case	1.7"x1.1"x8"
6.00	MPCW-7	Controller MPCW-7 (Wired or Wireless)	0.9"x0.8"x4"
1.00	SSC-T9 (One Display)	Slim Shot Clock & Game Clock LED Display (1 unit) - Black	36" x 30" x 2"
2.00	SSC-T9 Set	Slim Shot Clock & Game Clock LED Display (Set of 2) - Black	36" x30"x 2"

Ttl Shipping Wt (lbs) 1,740 Subtotal \$36,028.20
Freight \$1,665.18
Total \$37,693.38

Additional Notes

QUOTE IS FOR EQUIPMENT ONLY. INSTALLATION IS NOT INCLUDED.

Indoor:

- Installation prints and manuals are available by email. Request to palthardt@nevco.com.
- This is Nevco's standard products with features similar to the specified products (unless Nevco is the basis of design). Sizes and amenities may vary due differences in manufacturers standard products.
- Nevco's standard 5 Year Parts and Labor will apply no matter the specified requirements.

Outdoor:

- Engineering, Engineer Stamped Drawings or DSA (if applicable) are not included. Standard prints and drawings are available for your use. Assistance is available.
- Structure, Steel and foundations are not included. Brackets to attach to the structure are available. Please reference installation prints.

Installation Exclusions:

- Power and cutoff for scoreboard and accessory locations are by others and are not included.



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- Trenching, conduit and pullstring are by others.
- Site to be completely ready to accept the equipment, hook up and testing. Additional charges will apply if additional trips are required due to site deficiencies.

Additional Accessories/Options:

Quantity	Model/Part #	Product Description	Line Item Description	Dimensions L x H x W/D	Ext. Price	Shipping
1.00	ADI 10-2	Non-illuminated Indoor Sign	ADI 10' x 2' Sign	10'x2'	\$548.00	Additional Shipping Charges May Apply
4.00	Team Name Indoor	Team Name Caption Plate instead of Home, Indoor	Vinyl Team Name Instead of ETN		(\$9,948.00)	Additional Shipping Charges May Apply
10.00	MPCW-7 Indoor Rec	Receiver MPCW-7 (Wireless) for indoor scoreboards	Indoor Wireless Receiver		\$4,610.00	Additional Shipping Charges May Apply

Quote Terms and Conditions

The above pricing is for equipment only and does not include installation (unless specified) or taxes (if applicable). Credit terms determined upon receipt of purchase order. Shipping terms are F.O.B. Greenville, IL USA.

All Scoreboards and Message Centers are UL Listed and most come with our free 5-year guarantee (Exception: Special promotion/packages may have shorter warranty and are noted in product descriptions). Wireless components, UltraScore Portable Scoreboard and Solar Power Kit carry a 2-year guarantee. Hand-held controls and switches carry a 1-year guarantee.

Scoreboards are available in 15 standard colors at no extra charge. Please contact your consultant for production/shipping lead times.

Purchase Order
Address

Remit To Address

Billing/Shipping Information

Bill To Name	Lakers Practice Facility	Ship To Name	Lakers Practice Facility
Bill To	Los Angeles, CA	Ship To	Los Angeles, CA

Quote Acceptance

Signature _____ Title _____
Name _____ Date _____

DAKTRONICS QUOTE

Don Alvarado
Morley Builders
3330 Ocean Park Boulevard
Santa Monica, CA 90405

Quote #562915-3 REV 2
28-Jan-2016
Quote Valid for 90 Days

RE: Los Angeles Lakers Training Facility

Dear Don:

Daktronics, Inc. appreciates the opportunity to provide a formal Quote to Morley Builders ("Customer"). The following delineated equipment and services per the following Sections A-E will be the basis of our Quote.

A. EQUIPMENT

- Two (2) Daktronics Standard Scoreboard with Team Name Message Centers
 - Daktronics Model: BB-2125
 - Approximate Dimensions: 4' high x 10' wide
 - LEDs illuminate red and amber
- Two (2) Daktronics Standard Scoreboard with Team Name Message Centers
 - Daktronics Model: BB-2116
 - Approximate Dimensions: 4' high x 14' wide
 - LEDs illuminate red and amber
- Four (4) Daktronics NBA Approved Shot Clocks
 - Transparent LED Clock
 - Double Sided
 - Approximate Dimensions: 2.5' high x 2.5' wide
 - LEDs illuminate red and amber
- Four (4) Daktronics Locker Room Clocks
 - Wall Mounted
- NBA Approved Backboard Light Strips
 - One per Goal
 - Red and Amber strips
- Shipping to Site
- Project Management
- Installation
- Installation Supervision
- Five (5) All Sport 5000 Series Score & Time Controller
- Cabling
- Spare Parts Package
- TV Feed All Sport CG Wired
- 2 Year Parts & Labor Warranty
- Preventative Maintenance Checks at end of each year

TOTAL PRICE \$ 93,833.70



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Option A

- Add Non-Backlit Ad Panels

ADD \$ 4,078.53

Option B

- No Team Name Message Centers on Scoreboards

DEDUCT \$ 2,760.87

Option C

- TV Feed All Sport CG Wireless

ADD \$ 5,457.00

B. PAYMENT

Purchase price shall also include any additions or deletions pursuant to any duly authorized change orders.

Payment schedule is contingent upon approved credit*. One or more of the following may be requested for approved credit:

- a) Independent credit agency report.
- b) A bank reference from your primary commercial bank.
- c) Trade references from two suppliers who have extended credit within the past year.
- d) Last 3 years' audited financial statements.

* If credit is not acceptable, Customer may have to provide a form of guarantee to secure open account.

The Payment schedule is as follows:

- Progress Payments

Estimated Delivery: Determined by order date

Estimated Date of Substantial Completion: Determined by order date

All notices required herein shall be given to Customer at the address indicated on this Agreement unless otherwise specified below:

Notice/Communication Address:

C. SERVICES AND TRAINING

PROJECT MANAGEMENT

- Engineering Design Assistance
 - Provide engineering to determine and finalize design.
 - Provide structural design.
 - Complete shop drawings.
 - Provide electrical drawings detailing electrical specifications.
 - Provide engineering stamped drawings (used for permitting).
- Technical Contracting
 - Assign a project manager from Daktronics.
 - Define specific scopes of work with project details for Customer and Daktronics.
 - Establish project installation timelines and detail issues.
 - Coordinate preliminary and/or final project shop drawings as per scope of work prior to contracting or bid award.
- Construction Management
 - Daktronics project manager finalizes project installation Gantt chart for Customer review.

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- Coordinate project details for shop drawing and project approval elements.
 - Coordinate all aspects of equipment manufacturing and delivery to site.
 - Coordinate with subcontractors and Customer on completing site work and installation of equipment.
 - Coordinate Daktronics on-site project team for any required specific duties which may include equipment installation supervision, signal hook-ups, control room set-up, system testing and on-site training.
 - Coordinate and finalize project completion punch list and project acceptance.
- Installation Management
 - Daktronics representative, who will be familiar in advance with the project, system construction, assembly, and equipment, will be the installation supervisor on site.
 - General duties involved with installation management include resolving structural, mechanical, electrical, signal, and operational issues that arise during installation.

CUSTOMER SERVICE

- Maintenance Training
 - During installation, Daktronics on-site technician will provide Customer personnel on-site basic maintenance training. This training will cover component overview and replacement and system startup and shutdown. Customer is responsible for identifying the personnel that need to receive training.
 - Operational and maintenance manuals will be provided through electronic media (ie. computer disk) for this system and used as the guideline for training.
 - Riser diagrams will also be provided to customer and local technician, if one is identified through electronic media (i.e. computer disk).
- Spare Parts Package
 - Daktronics offers adequate spare parts to support Daktronics-manufactured products with every contract; well-trained engineers and project managers assess the custom display and recommend the quantities of each component for spare parts packages.
- Parts Exchange Program
 - Daktronics carries an inventory of standard system-critical Daktronics manufactured parts to reduce the down-time of customers' equipment. Upon request, Daktronics ships the replacement part to the appropriate location. After the repairs have been made, the failed part will be shipped to Daktronics.
- Customer Service Support
 - Service Coordination and Technical Support are available 24/7/365 via 1-866-343-6018.

D. INSTALLATION RESPONSIBILITIES

See Attachment A

Daktronics and Customer will mutually agree, in writing, on any changes to the equipment or services provided or project payment schedule. Daktronics will not honor any back charges unless approved in advance in writing by a Daktronics Company Manager.

All change order work performed by Daktronics or a subcontractor of Daktronics, will be performed at cost plus 20% overhead and profit.

E. STANDARD WARRANTY SERVICE AND EXTENDED SERVICES

A. First Year of Service:

One Year Standard Parts and Labor Warranty (DD1425981 - <http://www.daktronics.com/standardpartsandlabor>) concurrent with One Year Standard Warranty and Limitation of Liability

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B. Additional Years of Service:

Year 2 Enhanced Service with 24 Hour On-Site Response per DD2772729
(<http://www.daktronics.com/enhanced24hour>)

Preventative Maintenance Checks – 2 Years

C. Exclusions: Third party systems, hoist systems, and any ancillary equipment is expressly excluded from any applicable Standard Service or Extended Service referenced above. Third party systems and ancillary equipment includes, but is not limited to, front end video control systems, audio systems, video processors and players, HVAC equipment, LCD screens, static advertising panels and displays. Daktronics will pass along any manufacturer's warranty. For a list of products commonly excluded from the Standard Service and Extended Service scope and to view the manufacturer's warranty, go to <http://www.daktronics.com/exclusions>.

DELIVERY:

Equipment is quoted FOB Destination via independent or common carrier. Ship Date will be determined after contract is signed, down payment received, and shop drawings approved.

AD COPY:

Customer will provide camera- ready artwork 30 days prior to shipment. In the event Daktronics does not receive the artwork in time, Daktronics will ship the panels blank and credit Customer \$3.00 per square foot. Additional charges may apply if copy is not camera-ready.

TAXES:

No taxes have been included in the price. Customer will be assessed all taxes and other governmental charges in connection with the sale, purchase, transportation, delivery, or use, of any of the goods provided, with the exception of taxes based upon Daktronics' net income. If Customer is tax-exempt or purchasing for resale, a copy of Customer's tax-exempt certificate shall be required at time of order.

CHANGE ORDERS:

Without voiding the contract, the parties may agree to change the scope, timing, or other aspect of the deliverables. Such changes shall be referred to as a change order. All change orders shall be in writing and shall set forth the change in scope, price, schedule and payment terms and shall be executed by a proper authority for each party. Neither party shall have an obligation to perform any changes unless a written change order is executed by both parties prior to commencement of the work that is the subject of the change order.

California Purchasers Subject to the Jurisdiction of the Department of the State Architect (DSA): The costs associated with securing DSA approval and certification are not included in the price. Notwithstanding anything to the contrary, it is the sole responsibility of Purchaser to ensure compliance with applicable federal, state and local laws and regulations, particularly, it is Purchaser's sole obligation to comply with all applicable DSA regulations and standards. In no event shall Daktronics, Inc. be responsible for securing DSA approval or certification, and Daktronics, Inc. shall not be obligated to pay any fees or costs whatsoever associated therewith. Daktronics, Inc. reserves the right, in its sole discretion, to charge Purchaser and Purchaser agrees to pay, any additional costs actually incurred as a result of modifications or alterations of any drawing, submittal, equipment, or installation methods which may be required by DSA regulations or standards.

DAKTRONICS QUOTE

Thank you for allowing Daktronics to submit a quotation on this project. We appreciate your consideration and are excited about the possibility of working with you on this project. If you have any questions regarding this quote please contact the following:

The Terms and Conditions, which apply to this quotation, are available on request.

[SL-02375 Standard Terms and Conditions of Sale](http://www.daktronics.com/terms_conditions/SL-02375.pdf) (http://www.daktronics.com/terms_conditions/SL-02375.pdf)

[SL-02374 Standard Warranty and Limitation of Liability](http://www.daktronics.com/terms_conditions/SL-02374.pdf) (http://www.daktronics.com/terms_conditions/SL-02374.pdf)

[SL-07862 Software License Agreement](http://www.daktronics.com/terms_conditions/SL-07862.pdf) (http://www.daktronics.com/terms_conditions/SL-07862.pdf)

The documents referred to in this Quote are integral parts of this Quotation. The parties hereby acknowledge and agree that the terms and conditions contained within this Quote along with the terms and conditions of the Daktronics [Standard Terms and Conditions \(SL-02375\)](#), the [Standard Warranty and Limitation of Liability \(SL-02374\)](#) and the [Software License \(SL-07862\)](#) (together the "Terms and Conditions") constitute the full and final understanding between both parties. By receiving this Quotation, Customer acknowledges that it has had an opportunity and means to review the Terms and Conditions as provided in the website addresses above. In the alternative, hard copy of these Terms and Conditions will be provided upon request. Further it is acknowledged and agreed that the price of the equipment and/or the provision of services contained within this quotation are expressly conditioned upon Customer's acceptance of the Terms and Conditions without change. Any modification of the Terms and Conditions may require a corresponding change in the price. The parties agree that due to the volatile market for raw materials, including but not limited to structural steel, aluminum, copper wire, and conduit, Daktronics reserves the right to adjust bid pricing at time of contract award. Any increase in the price of these raw materials shall be reflected in the contract price.

DAKTRONICS shall provide and perform only such copy or customization as described on this attachment or as provided for in the approved shop drawings. DAKTRONICS and CUSTOMER will mutually agree, in writing, on any changes to the equipment or services provided or project payment schedule. DAKTRONICS will not honor any back charges unless approved, in advance, in writing by a DAKTRONICS Company Manager.

The term "Software" means the original computer software program and all whole or partial copies of this software program in whatever form or media provided. The Software consists of, but is not limited to, machine-readable instructions, its components, manuals and other such documentation, data, audio-visual content, (such as images, text, recordings, or pictures), and all other related materials provided pursuant to the terms and conditions of this Agreement. The Software is licensed to CUSTOMER per [SL-07862](#).

DAKTRONICS QUOTE

ACCEPTANCE

The Undersigned has actual authority to execute this document and Daktronics, Inc. is relying upon such authority.

Customer hereby agrees to purchase the equipment as defined in Section A "Equipment", and the parties hereby acknowledge and agree that the terms and conditions contained within this Quote along with 1) Standard Terms and Conditions, 2) Software License Agreement, 3) Standard Warranty and Limitation of Liability, 4) Service Plan as indicated below and 5) Sections A - E (collectively, the "Contract Documents") constitute the full and final understanding of the parties regarding the sale of equipment and/or the provision of services and entirely replace and supersede any previous understanding or agreement between the parties. By executing this agreement, Customer acknowledges that it has had opportunity and means to review the Contract Documents as provided. Further it is acknowledged and agreed that the price of the equipment and/or the provision of services contained within this agreement are expressly conditioned upon Customer's acceptance of the Contract Documents without change. Any modification of the Contract Documents may require a corresponding change in price. The parties acknowledge and agree that Daktronics design and installation services meet the requirements of the building code in effect for the installation site as of the date of this quote, and is priced accordingly. In the event Daktronics is required at any time to conform its design or installation to a code with requirements greater than those required as of the date of this quote, the parties acknowledge and agree that Purchaser shall be fully responsible for all costs associated with such increased code requirements. Accordingly, the Customer acknowledges and agrees to the Contract Documents as evidenced by its attestation below.

Unless specifically outlined in any Attachments or Agreement, this order does *not* include the following:

- Physical installation
- Electrical installation
- Installation supervision
- Preventative maintenance
- Cable or conduit including labor
- Freight or insurance costs
- Any applicable taxes
- Any additional site related costs
- Appropriate structure, footings and engineering
- Bonding

Customer hereby confirms that the Equipment is to be delivered to, and may be installed by Customer or Daktronics (as indicated elsewhere herein) at the address specified below:

Product Delivery Address:

Customer: _____
Address: _____
City, State, Zip: _____
Province/Country: _____
Phone: _____ Fax: _____
Contact: _____
E-mail: _____

Installation/End User Address:

Customer: _____
Address: _____
City, State, Zip: _____
Province/Country: _____
Phone: _____ Fax: _____
Contact: _____
E-mail: _____

In witness hereof, the parties hereto have executed this agreement and through their duly authorized officers.

CUSTOMER:

By: _____ Name/Title: _____ Date: _____
Signature Print or Type

DAKTRONICS, INC:

By: _____ Name/Title: _____ Date: _____
Signature Print or Type

By: _____ Name/Title: _____ Date: _____
Signature Print or Type



08/10/2016

LA Lakers Practice Facility

Job bid Equipment List/Warranty Information

Scoreboards: OES Scoreboard Co.

The following is a list of product that OES Scoreboard Co. will supply for the new LA Lakers facility. Total Bid: \$ 75,300

4 OES Model 5600 Basketball Scoreboards

5 OES SCD-5 Shot Clocks 2 sets plus 1 spare

2 Electronic Team Names

3 Model 1200 Locker Room Clocks

2 Sets Basketball Backboard Strip Lights (4)

4 ISC-9000 Wired Controls (2) spare

3 ISCREAM Shot/Game Clock Switches (1) spare

4 Control Carrying Cases

2 1130 Distribution Panels

1 Rack-485 Distribution Panel

2 10 x 2 Ad Panels with imprinting (OPTIONAL)

1 set of Stat Panels (2) (OPTIONAL)

WARRANTY and TRAINING

Newton Construction/OES will supply Manufacturer's training and materials as outlined in job specification.

Warranty will be 5 years parts, 5 year manufacturer labor. 2 year onsite Labor
Warranty with Training: \$2,000.00

Structural Engineering: \$1,000.00

OES Manufacturers Rep will work with Installer and Project Manager on all
aspects of job requirements.

TERMS: A 50% deposit of total amount for Scoreboard product will be due upon
award and initial order. The balance will be due upon completion of training and
sign off.

OES Comparable Projects in the last 3 years:

Santa Cruz Warriors Development League Arena (Golden State Warriors Affiliate)

Sacramento Kings Practice Facility

Indiana Pacers Practice Facility

Dallas Mavericks Arena

San Antonio Spurs Arena

Orlando Magic Arena

Cleveland Cavaliers Arena

And more....

Option Sec: 1.11

- a) 2 10 x 2 AD Panels with 4 color imprinting \$2,164.00
- b) Vinyl Team Names instead of Electronic Team Names, No Charge.
(\$4000.00) savings
- c) Not quoting Wireless. Unreliable in this type of Venue. (RF Interference)

Note: Understanding that this will also be utilized by the LA Defenders D-League team, you will need to have Stat Panels. They keep track of Player statistics and are fed to the NBA through NBA computers on site during games. I did not see this in the spec. I did the Golden State Warriors D-League team arena, the Santa Cruz Warriors. I have much experience with D-League requirements and will assist with all of this if awarded the job.

Note: Shot clock mounting brackets should be provided by the backstop suppliers, (Spalding)? They usually install the shot clocks with the backboards.

Please feel free to contact me with any questions.